

### PUBLIC RI REPORT

**2021 PILOT** 

Nissay Asset Management Corporation

Generated 2022-08-18

## About this report

The PRI Reporting Framework helps to build a common language and industry standard for reporting responsible investment activities. **Public RI Reports** provide accountability and transparency on signatories' responsible investment activities and support dialogue within signatories' organisations, as well as with their clients, beneficiaries and other stakeholders.

This **Public RI Report** is an export of the signatory's responses to the PRI Reporting Framework during the 2021 reporting period. It includes the signatory's responses to mandatory indicators, as well as responses to voluntary indicators that the signatory has agreed to make public.

The information is presented exactly as it was reported. Where an indicator offered a multiple-choice response, all options that were available to select from are included for context. While presenting the information verbatim results in lengthy reports, the approach is informed by signatory feedback that signatories prefer that the PRI does not summarise the information.

## Context

In consultation with signatories, between 2018 and 2020 the PRI extensively reviewed the Reporting and Assessment processes and set the ambitious objective of launching in 2021 a completely new investor Reporting Framework, together with a new reporting tool.

We ran the new investor Reporting and Assessment process as a pilot in its first year, and such process included providing additional opportunities for signatories to provide feedback on the Reporting Framework, the online reporting tool and the resulting reports. The feedback from this pilot phase has been, and is continuing to be analysed, in order to identify any improvements that can be included in future reporting cycles.

## PRI disclaimer

This document presents information reported directly by signatories in the 2021 reporting cycle. This information has not been audited by the PRI or any other party acting on its behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented.

The PRI has taken reasonable action to ensure that data submitted by signatories in the reporting tool is reflected in their official PRI reports accurately. However, it is possible that small data inaccuracies and/or gaps remain, and the PRI shall not be responsible or liable for such inaccuracies and gaps.

# Table of Contents

Module/Indicator	Page
Senior Leadership Statement (SLS)	4
Organisational Overview (OO)	8
Investment and Stewardship Policy (ISP)	34
Manager Selection, Appointment and Monitoring (SAM)	70
Listed Equity (LE)	88
Fixed Income (FI)	111

# Senior Leadership Statement (SLS)

# Senior leadership statement

#### Our commitment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SLS 1 S1	CORE	N/A	N/A	PUBLIC	Our commitment	GENERAL

- Why does your organisation engage in responsible investment?
- What is your organisation's overall approach to responsible investment?
- What are the main differences between your organisation's approach to responsible investment in its ESG practice and in other practices, across asset classes?

The world has faced the risks posed by COVID-19 for over a year by now and the situation has brought about unprecedented challenges to our societies. To begin with, our thoughts are with those who have been personally affected by COVID-19. The COVID-19 has drastically changed the way people behave, even forcing companies with conservative management practices to transform business models. In addition, impact from climate change, which is considered to be affected by human economic activities, is seemingly getting worse year over year. With these circumstances, we believe that importance of corporate sustainability initiatives is increasing.

Within the investment chain, asset managers are responsible for distributing social resources appropriately with the aim of increasing the entire wealth of societies. Nissay Asset Management owes fiduciary duty to clients and deeply understands its social responsibility to establish sustainable societies, enhance corporate values and promote the sound development of capital markets. As a pioneer in the field of responsible and sustainable investments in Japan, we are committed to fulfil our role by continuing to draw on our accumulated experience and expertise in pursuit of better managing client assets and further developing sustainable societies.

Features of our responsible investment are as follows. With these, we intend to continue fulfiling our fiduciary duty of achieving stable long-term returns on our client assets and will make continuous efforts to develop a broadly sustainable society.

- 1. As a long-term investor, considering both materiality of ESG elements on corporate value and a sustainable business relationship among stakeholders are absolutely necessary to assess sustainability of investees. Our ESG rating is designed to reflect those perspectives and as a result the future value of the corporation as well.
- 2. Engagement activity is an important part of understanding the nature of a company, and it also provides a great opportunity to become aware of various perspectives each other. We put a lot of effort into analysing companies on a daily basis in order to conduct fruitful engagement, and we believe that constructive engagement leads to improve corporate value and social sustainability as well.
- 3. We have been integrating ESG since 2008 and we have a long track record on that point. We believe that ESG evaluation is absolutely necessary to improve long-term stable returns of assets entrusted to us and to enhance sustainability of societies as well.

#### Annual overview

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SLS 1 S2	CORE	N/A	N/A	PUBLIC	Annual overview	GENERAL

- Discuss your organisation's progress during the reporting year on the responsible investment issue you consider most relevant or material to your organisation or its assets.
- Reflect on your performance with respect to your organisation's responsible investment objectives and targets during the reporting year. This might involve e.g. outlining your single most important achievement, or describing your general progress, on topics such as the following:
  - refinement of ESG analysis and incorporation
  - stewardship activities with investees and/or with policy makers
  - o collaborative engagements
  - attainment of responsible investment certifications and/or awards

To ensure the high quality of our ESG analysis and effective engagement, we believe we have a responsibility to communicate to our investees, how our ESG assessment works and how we intend to engage with them. From this perspective, we actively worked in 2020 as usual to assist our investees to deepen their understanding, for example, by delivering messages in the press release as described later to show the way how we responded to COVID-19. In 2020, we issued our first Stewardship Report and also a report on "Study on impact investing activities in listed equity", commissioned by the Financial Services Agency of Japan, to deepen the public's understanding of impact investment, which has become increasingly important in recent years. We also publically stated our thoughts including at the TCFD Summit 2020 held by Ministry of Economy, Trade and Industry of Japan and at the 2050 Carbon Neutral National Forum hosted by the Cabinet Secretariat of Japan. Along with these activities, we were honourably awarded a highest gold prize in the investor category in the first ESG Finance Awards Japan, implemented by the Japanese Ministry of the Environment in 2020.

This award recognised and commended investors and financial institutions who had made outstanding impact on the environment and society through their proactive approach in ESG finance, and shared this recognition with the society. In addition, we ranked first in a 2020 customer satisfaction survey of stewardship activities for Japanese pension funds, conducted by Rating & Investment Information, Inc. known as R&I. Lastly, we have joined the Net Zero Asset Managers Initiative and we, as an asset management company, will make efforts to contribute to achieve net zero emissions of greenhouse gases by 2050 or before. Stewardship Activities under COVID-19 In 2020, due to the spread of COVID-19, an abnormal situation occurred in which many economic activities had halted.

Under these circumstances, we believed it was important for us, as investors, to send a message to our investees on how we perceived this situation and how we wanted them to act. In April 2020, we announced our approach as "COVID-19 Pandemic Stewardship Policy" in a press release. In the statement, we delivered a message on the following topics: (i) changes in management strategies in response to abnormal circumstances and how social environment can be an important event for the sustainable growth of a company; (ii) on the exercise of (proxy) voting rights, sufficient consideration should be given to the risk of liquidity depletion in the proposals for appropriation plans of surplus; and (iii) support for holding a virtual general meeting of shareholders. In addition, in order to enhance resilience of Japanese companies and society as a whole, we called on our investee companies to actively disclose information on the outlook for the business environment and measures to be taken in the event of an abnormal situation, and to share best practices. We believe this message has helped our investee companies to deepen their understanding of our approach to medium- to long-term investment and responsible investment..

### Next steps

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SLS 1 S3	CORE	N/A	N/A	PUBLIC	Next steps	GENERAL

What specific steps has your organisation outlined to advance your commitment to responsible investment in the next two years?

Importance of company efforts to create a virtuous cycle balancing business development with positive contributions to society has been increasing. We will continue to fulfil our fiduciary duty to achieve stable long-term return on client assets and will make continuous efforts to develop a broadly sustainable society through further evolution of our ESG integration and engagement skills. Lately, there has been a growing demand for disclosure of the eligibility of ESG funds and the social impact of investments. As an asset manager, we will strive to make further efforts to share information on such products that will satisfy our clients.

#### **Endorsement**

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SLS 1 S4	CORE	N/A	N/A	PUBLIC	Endorsement	GENERAL

The Senior Leadership Statement has been prepared and/or reviewed by the undersigned and reflects our organisation-wide commitment and approach to responsible investment.

Name	Tom Fujii
Position	Co-CIO, General Manager & Head of ESG Investment Promotion Department
Organisation's name	Nissay Asset Management Corporation

• This endorsement is for the Senior Leadership Statement only and is not an endorsement of the information reported by Nissay Asset Management Corporation in the various modules of the Reporting Framework. The Senior Leadership Statement is simply provided as a general overview of Nissay Asset Management Corporation's responsible investment approach. The Senior Leadership Statement does not constitute advice and should not be relied upon as such, and is not a substitute for the skill, judgement and experience of any third parties, their management, employees, advisors and/or clients when making investment and other business decisions.

# Organisational Overview (OO)

# Organisational information

### Categorisation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 1	CORE	Signatory category	Multiple, see guidance	PUBLIC	Categorisation	GENERAL
Select the type	that best describes	your organisation or the	he services you provide.			
(O) Fund man	agement		(1) T type	This is our only (o	r primary)	
(P) Fund of funds, manager of managers or sub-advised products				( )	Γhis is an addition ondary) type	nal

### Subsidiary information

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 2	CORE	N/A	OO 2.1	PUBLIC	Subsidiary information	GENERAL

Does your organisation have subsidiaries that are also PRI signatories in their own right?

 $\circ$  (A) Yes

(B) No

### Reporting year

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 3	CORE	N/A	N/A	PUBLIC	Reporting year	GENERAL

Indicate the year-end date for your reporting year.

	Month	Day	Year
Reporting year end date:	September	30	2020

# Assets under management

### All asset classes

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 4	CORE	OO 4.1, OO 4.2	N/A	PUBLIC	All asset classes	GENERAL

What were your total assets under management (AUM) at the end of the indicated reporting year? Provide the amount in USD.

(A) AUM of your organisation, including subsidiaries	US\$ 136,920,514,243.00
(B) AUM of subsidiaries that are PRI signatories in their own right and excluded from this submission	US\$ 0.00
(C) AUM subject to execution, advisory, custody, or research advisory only	US\$ 0.00

### Asset breakdown

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	Asset breakdown	GENERAL

Provide a percentage breakdown of your total assets under management at the end of your indicated reporting year.

	Percentage of AUM
(A) Listed equity – internal	10-50%
(B) Listed equity – external	0-10%
(C) Fixed income – internal	10-50%
(D) Fixed income – external	10-50%
(E) Private equity – internal	0.0%
(F) Private equity – external	0-10%
(G) Real estate – internal	0.0%
(H) Real estate – external	0.0%
(I) Infrastructure – internal	0.0%
(J) Infrastructure – external	0-10%
(K) Hedge funds – internal	0.0%
(L) Hedge funds – external	0-10%
(M) Forestry – internal	0.0%
(N) Forestry – external	0.0%
(O) Farmland – internal	0.0%

(P) Farmland – external	0.0%
(Q) Other – internal, please specify:  Balance and others	0-10%
(R) Other – external, please specify:  Multi asset and others	0-10%
(S) Off-balance sheet – internal	0-10%
(T) Off-balance sheet – external	0-10%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.1	CORE	OO 5	Multiple, see guidance	PUBLIC	Asset breakdown	GENERAL

Provide a breakdown of your organisation's externally managed assets between segregated mandates and pooled funds or investments.

	(1) Listed equity	(2) Fixed income	(3) Private equity	(5) Infrastructure
(A) Segregated mandate(s)	10-50%	0-10%	0-10%	0.0%
(B) Pooled fund(s) or pooled investment(s)	50-75%	>75%	>75%	>75%
	(6) Hedge funds	(9) Other		(10) Off- balance sheet
(A) Segregated mandate(s)	10-50%	10-50%		0.0%
(B) Pooled fund(s) or pooled investment(s)	>75%	>75%		>75%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 LE	CORE	OO 5, OO 5.1	Multiple, see guidance	PUBLIC	Asset breakdown	GENERAL

#### Provide a further breakdown of your listed equity assets.

	(A) Internal allocation	(B) External allocation – segregated	$ \begin{array}{ll} {\rm (C)\ External\ allocation} - \\ {\rm pooled} \end{array} $
(1) Passive equity	10-50%	0.0%	0-10%
(2) Active – quantitative	0-10%	0-10%	0-10%
(3) Active – fundamental	50-75%	>75%	>75%
(4) Investment trusts (REITs and similar publicly quoted vehicles)	0.0%	0.0%	0.0%
(5) Other, please specify:	0.0%	0.0%	0.0%

Indicator	Type of indicator	$egin{aligned}  ext{Dependent} \  ext{on} \end{aligned}$	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 FI	CORE	OO 5, OO 5.1	Multiple, see guidance	PUBLIC	Asset breakdown	GENERAL

### Provide a further breakdown of your fixed income assets.

	(A) Internal allocation	(B) External allocation – segregated	(C) External allocation – pooled
(1) Passive – SSA	0-10%	0.0%	0.0%
(2) Passive – corporate	0.0%	0.0%	0.0%
(3) Passive – securitised	0.0%	0.0%	0.0%

(4) Active – SSA	50-75%	0.0%	0-10%
(5) Active – corporate	10-50%	50-75%	>75%
(6) Active – securitised	0.0%	10-50%	10-50%
(7) Private debt	0.0%	0.0%	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 PE	CORE	OO 5, OO 5.1	N/A	PUBLIC	Asset breakdown	GENERAL

#### Provide a further breakdown of your private equity assets.

	(B) External allocation – segregated	(C) External allocation – pooled
(1) Venture capital	0.0%	10-50%
(2) Growth capital	0.0%	10-50%
(3) (Leveraged) buyout	0.0%	50-75%
(4) Distressed, turnaround or special situations	>75%	0-10%
(5) Secondaries	0.0%	10-50%
(6) Other, please specify:	0.0%	10-50%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 INF	CORE	OO 5, OO 5.1	N/A	PUBLIC	Asset breakdown	GENERAL

#### Provide a further breakdown of your infrastructure assets.

### (C) External allocation – pooled

(1) Data infrastructure	0.0%
(2) Energy and water resources	10-50%
(3) Environmental services	0.0%
(4) Network utilities	10-50%
(5) Power generation (excl. renewables)	0-10%
(6) Renewable power	10-50%
(7) Social infrastructure	0.0%
(8) Transport	10-50%
(9) Other, please specify:	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 HF	CORE	OO 5, OO 5.1	OO 9 HF, OO 10	PUBLIC	Asset breakdown	GENERAL

#### Provide a further breakdown of your hedge fund assets.

	(B) External allocation $-$ segregated	(C) External allocation – pooled
(1) Multi strategy	0.0%	0.0%
(2) Long/short equity	10-50%	50-75%

(3) Long/short credit	10-50%	0.0%
(4) Distressed, special situations and event-driven fundamental	10-50%	10-50%
(5) Structured credit	0-10%	0-10%
(6) Global macro	0.0%	0-10%
(7) Commodity trading advisor	0.0%	0-10%
(8) Other, please specify:	10-50%	10-50%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 5.2 OBS	CORE	OO 5, OO 5.1	N/A	PUBLIC	Asset breakdown	GENERAL

#### Provide a further breakdown of your off-balance sheet assets.

	(1) Money market	(2) Derivatives	(3) Cash, cash equivalents or overlays
(A) Internal allocation	0.0%	0.0%	0-10%
(C) External allocation – pooled	0.0%	0.0%	>75%

# ESG strategies

## Listed equity

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6 LE	CORE	OO 5.2 LE	OO 6.1 LE, LE 13	PUBLIC	Listed equity	1

Which ESG incorporation strategy and/or combination of strategies do you apply to your internally managed active listed equity?

#### Percentage out of total internally managed active listed equity:

(A) Screening alone	0-25%
(B) Thematic alone	0.0%
(C) Integration alone	0.0%
(D) Screening and integration	50-75%
(E) Thematic and integration	0.0%
(F) Screening and thematic	0.0%
(G) All three strategies combined	0-25%
(H) None	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6.1 LE	CORE	OO 6 LE	LE 8	PUBLIC	Listed equity	1

What type of screening is applied to your internally managed active listed equity assets?

#### Percentage coverage out of your total listed equities where screening strategy is applied

(A) Positive/best-in-class screening only	0-25%
(B) Negative screening only	50-75%
(C) A combination of positive/best-in-class and negative screening	25-50%

### Fixed income

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6 FI	CORE	OO 5.2 FI	Multiple, see guidance	PUBLIC	Fixed income	1

## Which ESG incorporation strategy and/or combination of strategies do you apply to your internally managed active fixed income?

	(1) Fixed income – SSA	(2) Fixed income – corporate
(A) Screening alone	>75%	50-75%
(B) Thematic alone	0.0%	0.0%
(C) Integration alone	0.0%	0.0%
(D) Screening and integration	0.0%	0-25%
(E) Thematic and integration	0.0%	0.0%
(F) Screening and thematic	0.0%	0.0%
(G) All three strategies combined	0.0%	25-50%
(H) None	0.0%	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6.1 FI	CORE	OO 6 FI	N/A	PUBLIC	Fixed income	1

What type of screening is applied to your internally managed active fixed income?

	(1) Fixed income – SSA	(2) Fixed income – corporate
(A) Positive/best-in-class screening only	>75%	50-75%
(B) Negative screening only	0-25%	25-50%
(C) A combination of positive/best-in-class and negative screening	0.0%	0.0%

## Externally managed assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6 SAM	CORE	OO 5.2 LE, OO 5.2 FI	OO 6.1 SAM	PUBLIC	Externally managed assets	1

Which ESG incorporation strategy and/or combination of strategies apply to your externally managed active listed equity and fixed income?

	(1) Listed equity - external	(2) Fixed income - SSA - external	(3) Fixed income – corporate - external	(4) Fixed income – securitised - external
(A) Screening alone	0-25%	0.0%	0.0%	0.0%
(B) Thematic alone	0.0%	0.0%	0.0%	0.0%
(C) Integration alone	50-75%	>75%	50-75%	>75%
(D) Screening and integration	25-50%	0.0%	25-50%	0.0%

(E) Thematic and integration	0.0%	0.0%	0.0%	0.0%	
(F) Screening and thematic	0.0%	0.0%	0.0%	0.0%	
(G) All three strategies combined	0.0%	0.0%	0.0%	0.0%	
(H) None	0.0%	0.0%	0.0%	0.0%	

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 6.1 SAM	CORE	OO 6 SAM	N/A	PUBLIC	Externally managed assets	1

### What type of screening is applied to your externally managed active listed equity and fixed income?

	(1) Listed equity - external	(3) Fixed income – corporate - external
(A) Positive/best-in-class screening only	0.0%	50-75%
(B) Negative screening only	50-75%	25-50%
(C) A combination of positive/best-in-class and negative screening	25-50%	0.0%

# Externally managed assets

### Captive relationships

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 7	CORE	OO 5	Multiple, see guidance	PUBLIC	Captive relationships	GENERAL

Does your organisation have a captive relationship with some or all of its external investment managers?

o (A) Yes

(B) No

### Investment consultants

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 8	CORE	OO 5	SAM 1	PUBLIC	Investment consultants	GENERAL

Does your organisation engage investment consultants in the selection, appointment or monitoring of your external investment managers?

o (A) Yes

**⊚** (B) No

# Stewardship

## Listed equity

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9 LE	CORE	OO 5, OO 5.2 LE	Multiple, see guidance	PUBLIC	Listed equity	2

Does your organisation conduct stewardship activities for your listed equity assets?

	(1) Engagement on listed equity – active	(2) Engagement on listed equity – passive	(3) (Proxy) voting on listed equity – active	(4) (Proxy) voting on listed equity – passive
(A) Through service providers				
(B) Through external managers	Ø			Ø
(C) Through internal staff	Ø	Ø		Ø
(D) Collaboratively				
(E) We did not conduct this stewardship activity				

### Fixed income

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9 FI	CORE	OO 5, OO 5.2 FI	Multiple, see guidance	PUBLIC	Fixed income	2

Does your organisation conduct stewardship activities for your fixed income assets?

	(1) Passive – SSA	(4) Active – SSA	(5) Active – corporate	(6) Active – securitised
(A) Through service providers				
(B) Through external managers		Ø	Ø	Ø
(C) Through internal staff		Ø	Ø	
(D) Collaboratively				
(E) We did not conduct this stewardship activity for this strategy/asset type	Ø			

## Private equity, real estate and infrastructure

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9 ALT	CORE	OO 5	Multiple, see guidance	PUBLIC	Private equity, real estate and infrastructure	2

Does your organisation conduct stewardship activities in the following asset classes?

	(1) Private equity	(3) Infrastructure
(A) Through service providers		
(B) Through external managers		

(C) Through internal staff		
(D) Collaboratively		
(E) We did not conduct stewardship activities for this asset class	Ø	

## Hedge funds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 9 HF	CORE	OO 5, OO 5.2 HF	Multiple, see guidance	PUBLIC	Hedge funds	2

Does your organisation conduct stewardship activities for your hedge fund assets?

(1) Engagement	(2) (Proxy) voting
	Ø

# ESG incorporation

## Internally managed assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 10	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	Internally managed assets	1

For each internally managed asset class, select whether or not you incorporate ESG into your investment decisions.

	(1) ESG incorporated into investment decisions	(2) ESG not incorporated into investment decisions
(A) Listed equity – passive	•	0
(B) Listed equity – active – quantitative	•	0
(C) Listed equity – active – fundamental	•	0
(F) Fixed income – SSA	•	0
(G) Fixed income – corporate	•	0
(W) Other [as specified]	•	0
(X) Off-balance sheet	0	•

### External manager selection

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 11	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	External manager selection	1

For each externally managed asset class, select whether or not you incorporate ESG into external manager selection. Your response should refer to the selection of the external managers who managed the relevant asset classes during the reporting year, regardless of when such selection took place.

(1) ESG incorporated into external manager selection	(2) ESG not incorporated into external manager selection
0	•
•	0
•	0
•	0
•	o
•	o
•	0
0	•
	manager selection  o  o  o  o  o  o  o  o  o  o  o  o

### External manager appointment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 12	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	External manager appointment	1

For each externally managed asset class, select whether or not you incorporate ESG into external manager appointment. Your response should refer to the appointment of the external managers who managed the relevant asset classes during the reporting year, regardless of when their appointment took place.

	(1) ESG incorporated into external manager appointment	(2) ESG not incorporated into external manager appointment
(A) Listed equity – passive	•	0
(B) Listed equity – active	•	0
(D) Fixed income – active	•	0
(E) Private equity	o	•
(H) Hedge funds	o	•
(K) Other [as specified]	•	0

The following externally managed asset classes are reported in OO 5.1 as 100% pooled funds or pooled investments and, therefore, ESG incorporation into external manager appointment is not applicable.

(3) ESG incorporation into external manager appointment is not applicable as we only invest in pooled funds

(G) Infrastructure	
(L) Off-balance sheet	

## External manager monitoring

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 13	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	External manager monitoring	1

For each externally managed asset class, select whether or not you incorporated ESG into external manager monitoring during the reporting year.

	(1) ESG incorporated into external manager monitoring	(2) ESG not incorporated into external manager monitoring
(A) Listed equity – passive	0	•
(B) Listed equity – active	•	0
(D) Fixed income – active	•	0
(E) Private equity	•	0
(G) Infrastructure	•	0
(H) Hedge funds	•	0
(K) Other [as specified]	•	0
(L) Off-balance sheet	O	•

# Voluntary reporting

### Voluntary modules

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 14	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	Voluntary modules	GENERAL

The following modules are voluntary to report on in the separate PRI asset class modules as they account for less than 10% of your total AUM and are under USD 10 billion. Please select if you wish to voluntarily report on the module.

	(1) Yes, report on the module	(2) No, opt out of reporting on the module
(L) External manager selection, appointment and monitoring (SAM) – private equity	0	•
(N) External manager selection, appointment and monitoring (SAM) – infrastructure	0	•
(O) External manager selection, appointment and monitoring (SAM) – hedge funds	0	•

The following modules are mandatory to report on as they account for 10% or more of your total AUM or are over USD 10 billion. The ISP (Investment and Stewardship Policy) module is always applicable for reporting.

	(1) Yes, report on the module
ISP: Investment and Stewardship Policy	•
(A) Listed equity	•
(B) Fixed income – SSA	•

(C) Fixed income – corporate	
(J) External manager selection, appointment and monitoring (SAM) – listed equity	
(K) External manager selection, appointment and monitoring (SAM) – fixed income	•

### Pooled funds governance: Appointment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 15	CORE	OO 5.1	SAM 12	PUBLIC	Pooled funds governance: Appointment	GENERAL

Would you like to voluntarily report on ESG incorporation in the appointment of your external managers for pooled funds?

○ (A) Yes**⑥ (B) No** 

# ESG/sustainability funds and products

### Labelling and marketing

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 16	CORE	Multiple, see guidance	Multiple, see guidance	PUBLIC	Labelling and marketing	GENERAL

What percentage of your assets under management in each asset class are ESG/sustainability marketed funds or products, and/or ESG/RI certified or labelled assets? Percentage figures can be rounded to the nearest 5% and should combine internally and externally managed assets.

	Percentage
(A) Listed equity – passive	0.0%

(B) Listed equity – active	>75%
(C) Fixed income – passive	0.0%
(D) Fixed income – active	>75%
(E) Private equity	>75%
(G) Infrastructure	>75%
(H) Hedge funds	>75%
(K) Other	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 16.1	CORE	OO 16	ISP 52	PUBLIC	Labelling and marketing	GENERAL

What percentage of your total assets (per asset class) carry a formal ESG/RI certification or label? Percentage figures can be rounded to the nearest 5%.

#### Coverage of ESG/RI certification or label:

(A) Listed equity	0.0%	
(B) Fixed income	0.0%	
(C) Private equity	0.0%	
(E) Infrastructure	0.0%	
(F) Hedge funds	0.0%	

## Climate investments

#### Asset breakdown

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 17	CORE	N/A	N/A	PUBLIC	Asset breakdown	GENERAL

What percentage of your assets under management is in targeted low-carbon or climate-resilient investments?

0.0%

## Other asset breakdowns

### Geographical breakdown

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 18	CORE	Multiple, see guidance	N/A	PUBLIC	Geographical breakdown	GENERAL

What is the geographical breakdown of your organisation's assets under management by investment destination (i.e. where the investments are located)?

(1) Listed equity	(1) Listed equity (2) Fixed income - SSA		e (4) Fixed income – securitised
>75%	>75%	>75%	>75%
0-25%	0-25%	0-25%	0.0%
0.0%	0.0%	0.0%	0.0%
0.0%	0.0%	0.0%	0.0%
(6) Private equity	(8) Infrastru	icture (	9) Hedge funds
>75%	>75%	>	75%
	>75%  0-25%  0.0%  0.0%  (6) Private equity	(1) Listed equity — SSA  >75%  0-25%  0.0%  0.0%  0.0%  (6) Private equity (8) Infrastrum	(1) Listed equity — SSA — corporate  >75%

(B) Emerging	0.0%	0.0%	0-25%
(C) Frontier	0.0%	0.0%	0.0%
(D) Other	0.0%	0.0%	0.0%

## Management by PRI signatories

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 19	CORE	OO 5	N/A	PUBLIC	Management by PRI signatories	GENERAL

What approximate percentage (+/-5%) of your externally managed assets are managed by PRI signatories?

> 75%

#### Fixed income constraints

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 20	CORE	OO 5.2 FI	OO 20.1	PUBLIC	Fixed income constraints	GENERAL

What percentage of your fixed income assets are subject to constraints? The constraints may be regulatory requirements, credit quality restrictions, currency constraints or similar.

#### Internal and external fixed income assets subject to constraints

(A) Fixed income – SSA	0-25%
(B) Fixed income – corporate	0-25%
(C) Fixed income – securitised	0-25%

# Context and explanation

### Appointment: Pooled funds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 33	CORE	OO 5.1	N/A	PUBLIC	Appointment: Pooled funds	GENERAL

For your externally managed pooled funds, please describe any other mechanisms in place to set expectations as part of the appointment or commitment process.

饭 Before investing, due diligence is generally conducted. Also the investment behaviour of managers is monitored after appointment.

### ESG in other asset classes

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 34	CORE	Multiple, see guidance	N/A	PUBLIC	ESG in other asset classes	1

Describe how you incorporate ESG into the following asset classes.

Description
Others contains multi-assets classes that cannot be technically separated, so ESG is basically applied, ESG integration and/or screening.
Others contains multi-assets classes that cannot be technically separated, so ESG is basically applied, ESG integration and/or screening.

### ESG not incorporated

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
OO 35	CORE	Multiple, see guidance	N/A	PUBLIC	ESG not incorporated	1, 2

Describe why you currently do not incorporate ESG into your assets and/or why you currently do not conduct stewardship.

	Description
(C) Internally managed: Fixed income – SSA	We are currently figuring out our direction
(N) Externally managed: Listed equity – passive	We are currently figuring out our direction
(R) Externally managed: Private equity	We are currently figuring out our direction
(T) Externally managed: Infrastructure	We are currently figuring out our direction
(U) Externally managed: Hedge funds	We are currently figuring out our direction

# Investment and Stewardship Policy (ISP)

## Responsible investment policy & governance

### Responsible investment policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 1	CORE	N/A	ISP 1.1, ISP 1.2	PUBLIC	Responsible investment policy	1

Does your organisation have a formal policy or policies covering your approach to responsible investment? Your approach to responsible investment may be set out in a standalone guideline, covered in multiple standalone guidelines or be part of a broader investment policy. Your policy may cover various responsible investment elements such as stewardship, ESG guidelines, sustainability outcomes, specific climate-related guidelines, RI governance and similar.

- (A) Yes, we do have a policy covering our approach to responsible investment
- o (B) No, we do not have a policy covering our approach to responsible investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 1.1	CORE	ISP 1	Multiple, see guidance	PUBLIC	Responsible investment policy	1

What elements does your responsible investment policy cover? The responsible investment elements may be set out in one or multiple standalone guidelines, or they may be part of a broader investment policy.

- ☑ (A) Overall approach to responsible investment
- ☑ (B) Guidelines on environmental factors
- ☑ (C) Guidelines on social factors
- ☑ (D) Guidelines on governance factors
- ☑ (E) Approach to stewardship
- $\square$  (F) Approach to sustainability outcomes
- (G) Approach to exclusions
- ☑ (H) Asset class-specific guidelines that describe how ESG incorporation is implemented
- (I) Definition of responsible investment and how it relates to our fiduciary duty
- ☑ (J) Definition of responsible investment and how it relates to our investment objectives
- (K) Responsible investment governance structure
- ☑ (L) Internal reporting and verification related to responsible investment
- (M) External reporting related to responsible investment
- (N) Managing conflicts of interest related to responsible investment

 $\square$  (O) Other responsible investment aspects not listed here, please specify:

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 2	CORE	ISP 1.1	N/A	PUBLIC	Responsible investment policy	6

#### Indicate which of your responsible investment policy elements are publicly available and provide links.

- ☑ (A) Overall approach to responsible investment. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/stewardship.html ☑ (B) Guidelines on environmental factors. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/stewardship.html ☑ (C) Guidelines on social factors. Add link(s): https://www.nam.co.jp/company/responsible investor/stewardship.html☑ (D) Guidelines on governance factors. Add link(s): https://www.nam.co.jp/company/responsible investor/stewardship.html☑ (E) Approach to stewardship. Add link(s): https://www.nam.co.jp/company/responsible investor/stewardship.html☑ (G) Approach to exclusions. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/esg.html ☑ (H) Asset class-specific guidelines that describe how ESG incorporation is implemented. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/esg.html ☑ (I) Definition of responsible investment and how it relates to our fiduciary duty. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/stewardship.html ☑ (J) Definition of responsible investment and how it relates to our investment objectives. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/stewardship.html ☑ (K) Responsible investment governance structure. Add link(s): https://www.nam.co.jp/company/responsible investor/stewardship.html(L) Internal reporting and verification related to responsible investment. Add link(s): https://www.nam.co.jp/company/responsibleinvestor/pdf/shreport2008.pdf
- $\ensuremath{\square}$  (N) Managing conflicts of interest related to responsible investment. Add link(s):

(M) External reporting related to responsible investment. Add link(s):
https://www.nam.co.jp/company/responsibleinvestor/pdf/shreport2008.pdf

https://www.nam.co.jp/company/responsible investor/stewardship.html

□ (P) Our responsible investment policy elements are not publicly available

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 3	CORE	ISP 1.1	N/A	PUBLIC	Responsible investment policy	1

What percentage of your total assets under management are covered by your policy elements on overall approach to responsible investment and/or guidelines on environmental, social and governance factors?

- (A) Overall approach to responsible investment
- o (B) Guidelines on environmental factors
- o (C) Guidelines on social factors
- o (D) Guidelines on governance factors

#### AUM coverage of all policy elements in total:

> 75%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 4	CORE	ISP 1.1	N/A	PUBLIC	Responsible investment policy	1

#### Which elements does your exclusion policy include?

- □ (A) Legally required exclusions (e.g. those required by domestic/international law, bans, treaties or embargoes)
- $\square$  (B) Exclusions based on our organisation's values or beliefs (e.g. regarding weapons, alcohol, to bacco and/or avoiding other particular sectors, products, services or regions)
- □ (C) Exclusions based on screening against minimum standards of business practice based on international norms (e.g. OECD guidelines, the UN Human Rights Declaration, Security Council sanctions or the UN Global Compact)

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 5	CORE	Multiple, see guidance	N/A	PUBLIC	Responsible investment policy	1

What percentage of your total assets under management are covered by your asset class—specific guidelines that describe how ESG incorporation is implemented?

#### AUM Coverage:

(A) Listed Equity	>75%	
(B) Fixed Income	>75%	
(C) Private Equity	>75%	
(E) Infrastructure	>75%	
(F) Hedge Funds	>75%	

### Governance

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 6	CORE	N/A	ISP 8	PUBLIC	Governance	1

Do your organisation's board, chief-level staff, investment committee and/or head of department have formal oversight and accountability for responsible investment?

- $\square$  (A) Board and/or trustees
- ☐ (B) Chief-level staff (e.g. Chief Executive Officer (CEO), Chief Investment Officer (CIO) or Chief Operating Officer (COO))
- ☐ (C) Investment committee
- $\square$  (D) Other chief-level staff, please specify:
- $\square$  (E) Head of department, please specify department:
- $\square$  (F) None of the above roles have oversight and accountability for responsible investment

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 7	CORE	N/A	ISP 8	PUBLIC	Governance	1

In your organisation, which internal or external roles have responsibility for implementing responsible investment?

- $\square$  (A) Board and/or trustees
- ☑ (B) Chief-level staff (e.g. Chief Executive Officer (CEO), Chief Investment Officer (CIO) or Chief Operating Officer (COO))
- $\square$  (C) Investment committee
- ☑ (D) Other chief-level staff [as specified]
- ☑ (E) Head of department [as specified]
- ☑ (F) Portfolio managers
- ☑ (G) Investment analysts
- ☑ (H) Dedicated responsible investment staff
- $\square$  (I) Investor relations
- ☐ (J) External managers or service providers
- $\square$  (K) Other role, please specify:
- $\square$  (L) Other role, please specify:
- $\square$  (M) We do not have roles with responsibility for implementing responsible investment.

# People and capabilities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 8	CORE	ISP 6, ISP 7	ISP 8.1, ISP 8.2	PUBLIC	People and capabilities	General

What formal objectives for responsible investment do the roles in your organisation have?

	(2) Chief- level staff	(4) Other chief- level staff [as specified]	(5) Head of department [as specified]	(6) Portfolio managers	(7) Investment analysts	(8) Dedicated responsible investment staff
(A) Objective for ESG incorporation in investment activities	Ø	Ø	Ø	Ø	Ø	V
(B) Objective for contributing to the development of the organisation's ESG incorporation approach	V	Ø	Ø		V	Ø

(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	V	V	Ø	Ø	V	☑
(D) Objective for ESG performance	V	V	<b>√</b>	<b></b> ✓	<b>7</b>	Ø
(E) Other objective related to responsible investment [as specified]						
(F) Other objective related to responsible investment [as specified]						
(G) No formal objectives for responsible investment exist for this role						
Indicator Type of indicator	Dependent on	Gateway to	Disclosure	Subsection		PRI Principle

Which responsible investment objectives are linked to variable compensation for roles in your organisation?

N/A

PUBLIC

People and capabilities

General

ISP 8

CORE

ISP 8.2

RI objectives linked to variable compensation for roles in your organisation:

(2) Chief-level staff (e.g. Chief Executive Officer (CEO), Chief Investment (C	ficer (CIO) or Chief Operating Officer (COO))
(A) Objective for ESG incorporation in investment activities	Ø
(B) Objective for contributing to the development of the organisation's ESG incorporation approach	☑
(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	☑
(D) Objective for ESG performance	
(4) Other chief-level staff	
(A) Objective for ESG incorporation in investment activities	Ø
(B) Objective for contributing to the development of the organisation's ESG incorporation approach	
(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	Ø
(D) Objective for ESG performance	Ø
(5) Head of department	
(A) Objective for ESG incorporation in investment activities	Ø
(B) Objective for contributing to the development of the organisation's ESG incorporation approach	
(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	<b></b>
(D) Objective for ESG performance	Ø

(6) Portfolio managers	
(A) Objective on ESG incorporation in investment activities	$\square$
(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	☑
(D) Objective for ESG performance	
(7) Investment analysts	
(A) Objective for ESG incorporation in investment activities	
(B) Objective for contributing to the development of the organisation's ESG incorporation approach	
(C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or investment decisions)	
(D) Objective for ESG performance	$\square$
(8) Dedicated responsible investment staff	
(A) Objective for ESG incorporation in investment activities	$\square$

# (B) Objective for contributing to the development of the organisation's **√** ESG incorporation approach (C) Objective for contributing to the organisation's stewardship activities (e.g. through sharing findings from continuous ESG research or **√** investment decisions) (D) Objective for ESG performance **√** (G) We have not linked any RI objectives to variable compensation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 9	CORE	N/A	N/A	PUBLIC	People and capabilities	General

How frequently does your organisation assess the responsible investment capabilities and training needs among your investment professionals?

- (A) Quarterly or more frequently
- (B) Bi-annually
- o (C) Annually
- o (D) Less frequently than annually
- o (E) On an ad hoc basis
- $\circ$  (F) We do not have a process for assessing the responsible investment capabilities and training needs among our investment professionals

## Strategic asset allocation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 10	CORE	N/A	ISP 10.1	PUBLIC	Strategic asset allocation	1

#### Does your organisation incorporate ESG factors into your strategic asset allocation?

- ☑ (A) We incorporate ESG factors into calculations for expected risks and returns of asset classes
- $\square$  (B) We specifically incorporate physical, transition and regulatory changes related to climate change into calculations for expected risks and returns of asset classes
- $\square$  (C) No, we do not incorporate ESG considerations into our strategic asset allocation
- $\Box$  (D) Not applicable, we do not have a strategic asset allocation process

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 10.1	CORE	ISP 10	N/A	PUBLIC	Strategic asset allocation	1

#### For what proportion of assets do you incorporate ESG factors into your strategic asset allocation process?

- (A) We incorporate ESG factors into calculations for expected risks and returns of asset classes
- (2) for the majority of our assets
- (B) We specifically incorporate physical, transition and regulatory changes related to climate change into calculations for expected risks and returns of asset classes
- (2) for the majority of our assets

# Stewardship

# Stewardship policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 11	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship policy	2

#### What percentage of your assets under management does your stewardship policy cover?

(A) Listed equity	25-50%
(B) Fixed income	0-25%
(F) Hedge funds	0.0%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 12	CORE	ISP 1.1	ISP 12.1	PUBLIC	Stewardship policy	2

Which elements does your organisation's stewardship policy cover? The policy may be a standalone guideline or part of a wider RI policy.

- (A) Key stewardship objectives
- (B) Prioritisation approach of ESG factors and their link to engagement issues and targets
- □ (C) Prioritisation approach depending on entity (e.g. company or government)
- □ (D) Specific approach to climate-related risks and opportunities
- ☑ (E) Stewardship tool usage across the organisation, including which, if any, tools are out of scope and when and how different tools are used and by whom (e.g. specialist teams, investment teams, service providers, external investment managers or similar)
- ☑ (F) Stewardship tool usage for specific internal teams (e.g. specialist teams, investment teams or similar)
- □ (G) Stewardship tool usage for specific external teams (e.g. service providers, external investment managers or similar)
- (H) Approach to collaboration on stewardship
- ☑ (I) Escalation strategies
- ☑ (J) Conflicts of interest
- ☑ (K) Details on how the stewardship policy is implemented and which elements are mandatory, including how and when the policy can be overruled
- ☑ (L) How stewardship efforts and results should be communicated across the organisation to feed into investment decision—making and vice versa
- ☐ (M) None of the above elements are captured in our stewardship policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 12.1	PLUS	ISP 12	N/A	PUBLIC	Stewardship policy	2

#### Describe any additional details related to your stewardship policy elements or your overall stewardship approach.

The characteristics of our stewardship approach are as follows: We simultaneously seek to enhance long-term corporate value and contribute to environmental and social sustainability. -As a long-term investor, we conduct ESG evaluation and long-term financial forecasts to understand the sustainability of companies. In 2004, we introduced a research platform that calculates corporate value by forecasting long-term financial performance of companies for the next five years. In 2008, we began ESG evaluation of listed equities as a way to deepen our confidence in our long-term financial forecasts and to understand corporate sustainability. Over the past one decade, these efforts have fostered a long-term orientation among portfolio managers and analysts. -Sector analysts with deep knowledge of the company will handle all research, engagement and proxy voting. At NissayAM, the stewardship activities are carried out by sector analysts, rather than by analysts dedicated to the ESG. By having sector analysts, who have an accurate grasp of the corporate situation, take charge of a series of stewardship activities, we believe that we can identify materiality that affects corporate value and create synergies in each activity. -We have conducted ESG evaluation since 2008 and have an extensive and good track record. At NissayAM, we view ESG assessments as a means to improve the long-term stable performance of the assets entrusted to us. We have seen a positive relationship between our ESG ratings and their performance for more than a decade. -Strengthening activities with a focus on sustainability outcomes. In addition to the above, we have recently stepped up our efforts to measure our sustainability outcomes, and in 2021 we joined the Net Zero Asset Managers Initiative

# Stewardship policy implementation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 13	CORE	ISP 1.1	N/A	PUBLIC	Stewardship policy implementation	2

#### How is your stewardship policy primarily applied?

- (A) It requires our organisation to take certain actions
- $\circ$  (B) It describes default actions that can be overridden (e.g. by investment teams for certain portfolios)
- $\circ$  (C) It creates permission for taking certain measures that are otherwise exceptional
- o (D) We have not developed a uniform approach to applying our stewardship policy

# Stewardship objectives

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 15	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship objectives	2

For the majority of assets within each asset class, which of the following best describes your primary stewardship objective?

	(1) Listed equity	(2) Fixed income	(6) Hedge funds
(A) Maximise the risk–return profile of individual investments	0	0	0
(B) Maximise overall returns across the portfolio	0	0	0
(C) Maximise overall value to beneficiaries/clients	0	0	0
(D) Contribute to shaping specific sustainability outcomes (i.e. deliver impact)	•	•	•

# Stewardship prioritisation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 16	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship prioritisation	2

What key criteria does your organisation use to prioritise your engagement targets? For asset classes such as real estate, private equity and infrastructure, you may consider this as key criteria to prioritise actions taken on ESG factors for assets, portfolio companies and/or properties in your portfolio. Select up to 3 options per asset class from the list.

	(1) Listed equity	(2) Fixed income
(A) The size of our holdings in the entity or the size of the asset, portfolio company and/or property	Z	☑
(B) The materiality of ESG factors on financial and/or operational performance	Ø	$\square$
(C) Specific ESG factors with systemic influence (e.g. climate or human rights)	Z	✓
(D) The ESG rating of the entity		
(E) The adequacy of public disclosure on ESG factors/performance	Ø	$\square$
(F) Specific ESG factors based on input from clients		
(G) Specific ESG factors based on input from beneficiaries		
(H) Other criteria to prioritise engagement targets, please specify:		Ø

(I) We do not prioritise our engagement targets	

Please specify for "(H) Other criteria to prioritise engagement targets".

Credit quality of the issuer, accessibility to engagement

# Stewardship methods

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 17	PLUS	Multiple, see guidance	N/A	PUBLIC	Stewardship methods	2

Please rank the methods that are most important for your organisation in achieving its stewardship objectives. Ranking options: 1 = most important, 5 = least important.

A) Internal resources (e.g. stewardship team, investment team, ESG team or staff)	1
(B) External investment managers, third-party operators and/or external property managers (if applicable)	3
(C) External paid services or initiatives other than investment managers, third-party operators and/or external property managers (paid beyond a membership fee)	4
D) Informal or unstructured collaborations with peers	We do not use this method
(E) Formal collaborative engagements (e.g. PRI-coordinated collaborative engagements, Climate Action 100+, the Initiative Climat International (iCI) or similar)	2

# Collaborative stewardship

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 18	CORE	Multiple, see guidance	ISP 18.1	PUBLIC	Collaborative stewardship	2

Which of the following best describes your organisation's default position, or the position of the service providers/external managers acting on your behalf, with regards to collaborative stewardship efforts such as collaborative engagements?

- $\circ$  (A) We recognise that stewardship suffers from a collective action problem, and, as a result, we actively prefer collaborative efforts
- $\circ$  (B) We collaborate when our individual stewardship efforts have been unsuccessful or are likely to be unsuccessful, i.e. as an escalation tool
- (C) We collaborate in situations where doing so would minimise resource cost to our organisation
- o (D) We do not have a default position but collaborate on a case-by-case basis
- (E) We generally do not join collaborative stewardship efforts

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 18.1	PLUS	ISP 18	N/A	PUBLIC	Collaborative stewardship	2

#### Describe your position on collaborating for stewardship.

Among dialogues with companies, we usually hold dialogues independently. The decision about whether or not to conduct collaborative engagement is made after comprehensively considering whether the agenda and approach of the collaborative engagement are consistent with our perspectives which put emphasis on the aforementioned ESG issues.

In addition to the method of holding a dialogue by collaborating with other institutional investors who have the same purpose, there is also a method that aims to enhance corporate value by participating in investor-led organisations and suchlike as a means to promote market rules together with good practices of corporate behavior and disclosure. NAM has joined the following investor-led organisations, and is vigorously active in them.

- International Corporate Governance Network (ICGN)
- · Principles for Responsible Investment (PRI)
- ${\boldsymbol{\cdot}}\;$  Japan Sustainable Investment Forum (JSIF), etc

# Escalation strategies

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 19	PLUS	Multiple, see guidance	N/A	PUBLIC	Escalation strategies	2

Which of these measures did your organisation, or the service providers/external managers acting on your behalf, use most frequently when escalating initial stewardship approaches that were deemed unsuccessful?

	(1) Listed equity	(2) Fixed income	(3) Hedge funds
(A) Collaboratively engaging the entity with other investors			
(B) Filing/co-filing/submitting a shareholder resolution or proposal			
(C) Publicly engaging the entity (e.g. open letter)			
(D) Voting against the re-election of one or more board directors	Ø		
(E) Voting against the chair of the board of directors			
(F) Voting against the annual financial report			
(G) Divesting or implementing an exit strategy		Ø	
(H) We did not use any escalation measures during the reporting year. Please explain why below			☑

You have selected "(H) We did not use any escalation measures during the reporting year", please explain why.

We leave it to our external managers, regarding to HF.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 20	CORE	Multiple, see guidance	N/A	PUBLIC	Escalation strategies	2

If initial stewardship approaches were deemed unsuccessful, which of the following measures are excluded from the potential escalation actions of your organisation or those of the service providers/external managers acting on your behalf?

(1) Listed equity	(2) Fixed income	(3) Hedge funds
Ø	☑	
Ø	☑	
	☑	
	☑	
	☑	
		Ø

## Alignment and effectiveness

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 21	PLUS	Multiple, see guidance	N/A	PUBLIC	Alignment and effectiveness	2

Describe how you coordinate stewardship across your organisation to ensure that stewardship progress and results feed into investment decision-making and vice versa.

Our stewardship policy is determined by the director of investment department based on the consultation of the Responsible Investment Committee. The committee is also chaired by the director. Progress of all stewardship activities conducted in accordance with the policy is regularly reported to the Committee for discussion. In addition, we conduct an annual self-assessment of the progress of our stewardship activities, which is published on our website after consultation with the Responsible Investment Committee.

All activities under the policy are mainly conducted by the equity and fixed income divisions, supported by the ESG Investment Promotion Division. In-house analysts in the equity and fixed income divisions conduct all ESG assessments, engagement and proxy voting for companies, and the ESG Promotion Division provides daily support for these activities and implements measures to enhance them. ESG evaluation began in 2008 for Japanese equities, and have since been gradually expanded to global equities and corporate bonds. The relationship between ESG ratings and stock price performance is also monitored on a monthly basis, and the ESG Promotion Division conducts a comprehensive annual review of the validity of ESG assessment. Most recently, we have also begun monitoring the carbon footprint of our major fund portfolios with reference to the TCFD recommendations. The implementation and progress of engagement is also monitored through an internal database. In addition, the ESG Promotion Division is playing a central role in engaging in policy and actively disseminating information to further promote ESG investment. For example, in 2018, we were commissioned by the GPIF to conduct a study on ESG information disclosure, and in 2020, we were commissioned by Japan's Financial Services Agency to conduct a study on impact investments in listed stocks, and in 2021, we have decided to participate in the Net Zero Asset Managers Initiative.

We are also making efforts to manage conflicts of interest associated with our stewardship activities. The Responsible Investment Supervisory Committee, which is separate from the Responsible Investment Committee, monitors conflicts of interest in engagement and the exercise of voting rights. The majority of the members of the Responsible Investment Supervisory Committee are independent external members, and the secretariat is also handled by a department independent of the investment department.

# Stewardship examples

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 22	PLUS	Multiple, see guidance	N/A	PUBLIC	Stewardship examples	2

Describe stewardship activities that you participated in during the reporting year that led to desired changes in the entity you interacted with. Include what ESG factor(s) you engaged on and whether your stewardship activities were primarily focused on managing ESG risks and opportunities or delivering sustainability outcomes.

(1) Engagement type (2) Primary goal of stewardship activity

(A) Example 1	a) Internally (or service provider) led	c) Both managing ESG risks and delivering outcomes
(B) Example 2	a) Internally (or service provider) led	a) Managing ESG risks/opportunities
(C) Example 3	a) Internally (or service provider) led	b) Delivering sustainability outcomes
	(3) The ESG factors you focused on in the stewardship activity	(4) Description of stewardship activity and the desired change(s) you achieved
(A) Example 1	Sustainable procurement practice of palm oil and cocoa, for which there are strong concerns about environmental destruction and human rights violations in the supply chain	Repeatedly held individual dialogues with the CFO and others to inform them of trends in sustainable palm oil and cocoa procurement around the world and of the growing need to address these issues from the perspective of enhancing corporate value over the medium to long term. As a result, the targeted company has stepped up its efforts and set a higher commitment. In addition, this has led to increased business in Europe.
(B) Example 2	Develop and disclose policies to address transition risks associated with the trend of replacing gasoline vehicles with electric vehicles	We held individual dialogues with the vice presidents and executive officers, and presented the trends in environmental regulations for automobiles around the world, as well as predictions for the shift to EVs in the future. We encouraged the development of alternative products to meet the expected decline in demand for key products, the development of internal systems to do so, and the disclosure and communication of such information to the stock market. As a result, a new management plan was announced, outlining the direction of the change in business model and the policy of appointing external personnel necessary for this change.

(C) Example 3

Regulatory Reform in Japan to Expand Renewable Energy The CEOs of four member companies of the Japan Climate Initiative (JCI), WWF, CDP, and the Renewable Energy Foundation met with the Japan's Minister of State for Regulatory Reform, to exchange views on regulatory reform to expand renewable energy. The president of Nissay Asset Management participated in this meeting and expressed his opinions on the direction of regulatory reform to expand renewable energy from the perspective of an asset management company. Note that this example is not an engagement with an individual company, but an engagement with the Japanese Minister.

# Engaging policymakers

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 23	CORE	N/A	Multiple, see guidance	PUBLIC	Engaging policymakers	2

How does your organisation, or the external investment managers or service providers acting on your behalf, engage with policymakers for a more sustainable financial system?

- ☑ (A) We engage with policymakers directly
- (B) We provide financial support, are members of and/or are in another way affiliated with third-party organisations, including trade associations and non-profit organisations, that engage with policymakers
- $\square$  (C) We do not engage with policymakers directly or indirectly

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 23.1	CORE	ISP 23	N/A	PUBLIC	Engaging policymakers	2

What methods do you, or the external investment managers or service providers acting on your behalf, use to engage with policymakers for a more sustainable financial system?

- ☑ (A) We participate in "sign-on" letters on ESG policy topics. Describe:
  - Investor Agenda Please refer to; https://theinvestoragenda.org/wp-content/uploads/2019/12/191201-GISGCC-FINAL-for-COP25.pdf
- ☑ (B) We respond to policy consultations on ESG policy topics. Describe:

 $Public \ comment \ to \ DOL \ on \ NPR \ Please \ refer \ to; \ https://www.dol.gov/sites/dolgov/files/EBSA/laws-and-regulations/rules-and-regulations/public-comments/1210-AB95/00558.pdf$ 

- $\square$  (C) We provide technical input on ESG policy change. Describe:
- ☑ (D) We proactively engage financial regulators on financial regulatory topics regarding ESG integration, stewardship, disclosure or similar, Describe:

Our Chief Corporate Governance Office has been proactively engaging multiple issues in multiple committees at the Japan's Financial Services Agency.

- $\square$  (E) We proactively engage regulators and policymakers on other policy topics. Describe:
- $\square$  (F) Other methods used to engage with policymakers. Describe:

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 23.2	CORE	ISP 23	N/A	PUBLIC	Engaging policymakers	2

Do you have governance processes in place (e.g. board accountability and oversight, regular monitoring and review of relationships) that ensure your policy activities, including those through third parties, are aligned with your position on sustainable finance and your commitment to the 6 Principles of the PRI?

● (A) Yes, we have governance processes in place to ensure that our policy activities are aligned with our position on sustainable finance and our commitment to the 6 Principles of the PRI. Describe your governance processes:

At the quarterly meetings of the Responsible Investment Committee, discussions and reports are held on policies related to our commitment to the 6 Principles of the PRI, the Stewardship Code, ESG initiatives, and other sustainability issues.

 $\circ$  (B) No, we do not have these governance processes in place. Please explain why not:

# Engaging policymakers – Policies

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 24	CORE	ISP 23	ISP 24.1	PUBLIC	Engaging policymakers – Policies	2

Do you have policies in place that ensure that your political influence as an organisation is aligned with your position on sustainable finance and your commitment to the 6 Principles of the PRI?

- (A) Yes, we have a policy(ies) in place. Describe your policy(ies):
   The policy on policy engagement stipulates that the company will work to shape the rules of the capital market.
- o (B) No, we do not a policy(ies) in place. Please explain why not:

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 24.1	CORE	ISP 24	N/A	PUBLIC	Engaging policymakers – Policies	2

Is your policy that ensures alignment between your political influence and your position on sustainable finance publicly disclosed?

- - https://www.nam.co.jp/english/responsible investor/stewardship.html
- o (B) No, we do not publicly disclose this policy(ies)

## Engaging policymakers – Transparency

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 25	CORE	ISP 23	N/A	PUBLIC	Engaging policymakers – Transparency	2

During the reporting year, did your organisation publicly disclose your policy engagement activities or those conducted on your behalf by external investment managers/service providers?

- ☑ (A) We publicly disclosed details of our policy engagement activities. Add link(s):
  - $https://www.nam.co.jp/news/ipdf/201218\_kh.pdf$
- ☑ (B) We publicly disclosed a list of our third-party memberships in or support for trade associations, think-tanks or similar that conduct policy engagement activities with our support or endorsement. Add link(s):
- https://www.nam.co.jp/company/responsibleinvestor/stewardship.html
- □ (C) No, we did not publicly disclose our policy engagements activities during the reporting year. Explain why:
- $\square$  (D) Not applicable, we did not conduct policy engagement activities

# Climate change

# Public support

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 26	CORE	N/A	N/A	PUBLIC	Public support	General

Does your organisation publicly support the Paris Agreement?

- ♠ (A) Yes, we publicly support the Paris Agreement Add link(s) to webpage or other public document/text expressing support for the Paris Agreement:
  - $https://the investor agenda. org/wp-content/uploads/2019/12/191201-GISGCC-FINAL-for-COP25.pdf \\ https://www.nam.co.jp/english/news/prpdf/210329\_press\_e.pdf$
- o (B) No, we currently do not publicly support the Paris Agreement

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 27	CORE	N/A	N/A	PUBLIC	Public support	General

#### Does your organisation publicly support the Task Force on Climate-Related Financial Disclosures (TCFD)?

- https://www.nam.co.jp/company/responsibleinvestor/pdf/shreport2008.pdf
- o (B) No, we currently do not publicly support the TCFD

#### Governance

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 28	CORE	N/A	N/A	PUBLIC	Governance	General

#### How does the board or the equivalent function exercise oversight over climate-related risks and opportunities?

- ☑ (A) By establishing internal processes through which the board or the equivalent function are informed about climate-related risks and opportunities. Specify:
  - Report our annual review of stewardship activities including efforts to address climate change and self-evaluation, as well as portfolio carbon footprint analysis to the Supervisory committee on responsible investment.
- ☑ (B) By articulating internal/external roles and responsibilities related to climate. Specify:
  - Our internal rules stipulate that the investment department should consult with the Supervisory committee on responsible investment when revising our stewardship policy.
- □ (C) By engaging with beneficiaries to understand how their preferences are evolving with regard to climate change. Specify:
- (D) By incorporating climate change into investment beliefs and policies. Specify:
- Our stewardship policy clarifies how we incorporate climate change into our investment process.
- $\square$  (E) By monitoring progress on climate-related metrics and targets. Specify:
  - Report our annual review of stewardship activities including efforts to address climate change and self-evaluation, as well as portfolio carbon footprint analysis to the Supervisory committee on responsible investment.
- ☑ (F) By defining the link between fiduciary duty and climate risks and opportunities. Specify:
  - Our stewardship policy clarifies we incorporate climate risks and opportunities in order to improve returns and mitigate risks for our beneficiaries.
- $\square$  (G) Other measures to exercise oversight, please specify:
- ☐ (H) The board or the equivalent function does not exercise oversight over climate-related risks and opportunities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 29	CORE	N/A	N/A	PUBLIC	Governance	General

#### What is the role of management in assessing and managing climate-related risks and opportunities?

- ☑ (A) Management is responsible for identifying climate-related risks/opportunities and reporting them back to the board or the equivalent function. Specify:
  - Head of investment department determines our annual review of stewardship activities and self-evaluation including effort to address climate change and reports them to the Supervisory committee on responsible investment.
- ☑ (B) Management implements the agreed-upon risk management measures. Specify:
  - Our in-house ESG rating framework incorporates analysis of climate-related risk, and Chief Corporate Governance Officer monitors in-house ESG rating periodically.
- ☑ (C) Management monitors and reports on climate-related risks and opportunities. Specify:
  - Consult our annual review of stewardship activities including effort to address climate change and self-evaluation, as well as portfolio carbon footprint analysis to the Responsible investment committee.
- ☑ (D) Management ensures adequate resources, including staff, training and budget, are available to assess, implement and monitor climate-related risks/opportunities and measures. Specify:
  - Re-organisation of our ESG Investment Promotion Office to ESG Investment Promotion Department, as well as contract with an external venders to strengthen our portfolio carbon footprint analysis.
- □ (E) Other roles management takes on to assess and manage climate-related risks/opportunities, please specify:
- ☐ (F) Our management does not have responsibility for assessing and managing climate-related risks and opportunities

### Strategy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 30	CORE	N/A	Multiple, see guidance	PUBLIC	Strategy	General

#### Which climate-related risks and opportunities has your organisation identified within its investment time horizon(s)?

- $\square$  (A) Specific financial risks in different asset classes. Specify:
- (B) Specific sectors and/or assets that are at risk of being stranded. Specify:
  - Financial forecast reflects deterioration in outlook for gas-fired power generation business due to expansion of renewable energy.
- ☑ (C) Assets with exposure to direct physical climate risk. Specify:
  - Financial forecast reflects expected adverse impact of climate change-related flooding on plant operations.
- ☑ (D) Assets with exposure to indirect physical climate risk. Specify:

	Financial forecast reflects regional diversification of insurance portfolio in response to increasing trend of flood damage due to climate change.
<b>√</b>	(E) Specific sectors and/or assets that are likely to benefit under a range of climate scenarios. Specify: Financial forecast reflects expanding needs for disaster countermeasures for infrastructure due to increasing typhoons.
<b>✓</b>	(F) Specific sectors and/or assets that contribute significantly to achieving our climate goals. Specify: Financial forecast reflects growing need for large-capacity storage batteries due to expansion of renewable energy.
	(G) Other climate-related risks and opportunities identified. Specify: (H) We have not identified specific climate-related risks and opportunities within our organisation's investment time horizon

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 30.1	CORE	ISP 30	N/A	PUBLIC	Strategy	General

For each of the identified climate-related risks and opportunities, indicate within which investment time-horizon they were identified.

	(1) 3–5 months	(2) 6 months to 2 years	(3) 2–4 years	(4) 5–10 years
(B) Specific sectors and/or assets that are at risk of being stranded [as specified]			Ø	
(C) Assets with exposure to direct physical climate risk [as specified]			V	
(D) Assets with exposure to indirect physical climate risk [as specified]			V	
(E) Specific sectors and/or assets that are likely to benefit under a range of climate scenarios [as specified]			Ø	
(F) Specific sectors and/or assets that contribute significantly to achieving our climate goals [as specified]			Ø	

	(5) 11–20 years	$(6)\ 2130\ \mathrm{years}$	(7) > 30  years
(B) Specific sectors and/or assets that are at risk of being stranded [as specified]			
(C) Assets with exposure to direct physical climate risk [as specified]			
(D) Assets with exposure to indirect physical climate risk [as specified]			
(E) Specific sectors and/or assets that are likely to benefit under a range of climate scenarios [as specified]			
(F) Specific sectors and/or assets that contribute significantly to achieving our climate goals [as specified]			

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 31	CORE	N/A	N/A	PUBLIC	Strategy	General

#### Which climate-related risks and opportunities has your organisation identified beyond its investment time horizon(s)?

- ☑ (A) Specific financial risks in different asset classes. Specify:
- Identifying the financial risk associated with raising carbon pricing.
- ☑ (B) Specific sectors and/or assets that are at risk of being stranded. Specify:
- Reflecting the risk of thermal power plants becoming stranded assets in ESG evaluation.
- ☑ (C) Assets with exposure to direct physical climate risk. Specify:
  - Reflecting the risk of adverse effects on data center operations due to extreme weather events in ESG evaluation.
- ☑ (D) Assets with exposure to indirect physical climate risk. Specify:
  - Recognizing the risk of a significant global decline in yields of agricultural products used as raw materials due to climate change and reflecting this in ESG evaluation.
- ☑ (E) Specific sectors and/or assets that are likely to benefit under a range of climate scenarios. Specify:

Recognize business opportunities in renewable energy business and reflect them in ESG evaluation.
(F) Specific sectors and/or assets that contribute significantly to achieving our climate goals. Specify:
(G) Other climate-related risks and opportunities identified, please specify:
(H) We have not identified specific climate-related risks and opportunities beyond our organisation's investment time horizon

# Strategy: Scenario analysis

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 33	CORE	N/A	ISP 33.1	PUBLIC	Strategy: Scenario analysis	General

Does your organisation use scenario analysis to assess climate-related investment risks and opportunities? Select the range of scenarios used.

- (A) An orderly transition to a 2°C or lower scenario
- (B) An abrupt transition consistent with the Inevitable Policy Response
- $\square$  (C) A failure to transition, based on a 4°C or higher scenario
- $\square$  (D) Other climate scenario, specify:
- □ (E) We do not use scenario analysis to assess climate-related investment risks and opportunities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 33.1	PLUS	ISP 33	N/A	PUBLIC	Strategy: Scenario analysis	General

Describe how climate scenario analysis is used to test the resilience of your organisation's investment strategy and inform investments in specific asset classes.

#### ☑ (A) An orderly transition to a 2°C or lower scenario

Use 2 degree scenario to test the resilience of our major ESG related funds.

#### ☑ (B) An abrupt transition consistent with the Inevitable Policy Response

Use AIM/CGE 2°C Late Action scenario, which we thinks equivalent to the IPR scenario, to test the resilience of our major ESG related funds.

# Sustainability outcomes

# Identify sustainability outcomes

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 43	CORE	N/A	Multiple, see guidance	PUBLIC	Identify sustainability outcomes	1

Has your organisation identified the intended and unintended sustainability outcomes from any of its activities?

- o (A) No, we have not identified the sustainability outcomes from our activities
- (B) Yes, we have identified one or more sustainability outcomes from some or all of our activities

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 44	CORE	ISP 43	ISP 44.1	PUBLIC	Identify sustainability outcomes	1

What frameworks/tools did your organisation use to identify the sustainability outcomes from its activities? Indicate the tools or frameworks you have used to identify and map some or all of your sustainability outcomes.

7	(A)	The	UN	Sustainable	Development	Goals	(SDGs)	and	targets

- □ (B) The Paris Agreement
- ☐ (C) The UN Guiding Principles on Business and Human Rights (UNGPs)
- $\square$  (D) The OECD Guidelines for Multinational Enterprises, including guidance on Responsible Business Conduct for Institutional Investors
- ☐ (E) The EU Taxonomy
- ☐ (F) Other taxonomies (e.g. similar to the EU Taxonomy), please specify:
- ☑ (G) Other framework/tool, please specify:
- GIIN's IRIS+

#### $\ensuremath{\square}$ (H) Other framework/tool, please specify:

- Logic model
- ☐ (I) Other framework/tool, please specify:

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 44.1	CORE	ISP 44	N/A	PUBLIC	Identify sustainability outcomes	1

#### At what level(s) did your organisation identify the sustainability outcomes from its activities?

$\Box$	(A)	At.	the	asset	level
,	( 1 L )	1 110	UIIC	associ	IC V CI

 $\square$  (B) At the economic activity level

#### (C) At the company level

 $\square$  (D) At the sector level

☐ (E) At the country/region level

 $\square$  (F) At the global level

 $\square$  (G) Other level(s), please specify:

□ (H) We do not track at what level(s) our sustainability outcomes were identified

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 45	CORE	ISP 43	SO 1	PUBLIC	Identify sustainability outcomes	1

#### How has your organisation determined your most important sustainability outcome objectives?

$\square$	$(\Delta)$	Identifying	sustainability	outcomes t	hat are	closely linked	to our co	re investment	activities
⊻	IAI	таентнуше	sustamadmiv	outcomes t	паь аге с	hoserv mikeu	to our co	re шvestment	activities

- $\square$  (B) Consulting with key clients and/or beneficiaries to align with their priorities
- □ (C) Assessing the potential severity (e.g. probability and amplitude) of specific negative outcomes over different timeframes
- □ (D) Focusing on the potential for systemic impacts (e.g. due to high level of interconnectedness with other global challenges)
- $\square$  (E) Evaluating the potential for certain outcome objectives to act as a catalyst/enabler to achieve a broad range of goals (e.g. gender or education)
- □ (F) Analysing the input from different stakeholders (e.g. affected communities, civil society or similar)
- ☐ (G) Understanding the geographical relevance of specific sustainability outcome objectives
- $\square$  (H) Other method, please specify:
- $\square$  (I) We have not yet determined our most important sustainability outcome objectives

# Transparency & Confidence-Building Measures

#### Information disclosed – ESG assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 46	CORE	OO 16	N/A	PUBLIC	Information disclosed – ESG assets	6

For the majority of your ESG/sustainability marketed funds or products, and/or your ESG/RI certified or labelled assets, what information about your ESG approach do you (or the external investment managers/service providers acting on your behalf) include in material shared with clients, beneficiaries and/or the public? The material may be marketing material, information targeted towards existing or prospective clients or information for beneficiaries.

- (A) A commitment to responsible investment (e.g. that we are a PRI signatory)
- ☑ (B) Industry-specific and asset class–specific standards that we align with (e.g. TCFD, or GRESB for property and infrastructure)
- ☑ (C) Our responsible investment policy (at minimum a summary of our high-level approach)
- ☑ (D) A description of our investment process and how ESG is considered
- ☐ (E) ESG objectives of individual funds
- □ (F) Information about the ESG benchmark(s) that we use to measure fund performance
- ☑ (G) Our stewardship approach
- ☑ (H) A description of the ESG criteria applied (e.g. sectors, products, activities, ratings and similar)
- (I) The thresholds for the ESG criteria applied in our investment decisions or universe construction
- (J) A list of our main investments and holdings
- ☑ (K) ESG case study/example from existing fund(s)
- $\square$  (L)We do not include our approach to ESG in material shared with clients/beneficiaries/the public for the majority of our ESG/sustainability marketed funds or products, and/or our ESG/RI certified or labelled assets

## Client reporting – ESG assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 48	CORE	Multiple, see guidance	N/A	PUBLIC	Client reporting – ESG assets	6

What ESG information is included in your client reporting for the majority of your ESG/sustainability marketed funds or products, and/or your ESG/RI certified or labelled assets?

- ☑ (A) Qualitative analysis, descriptive examples or case studies
- ☑ (B) Quantitative analysis or key performance indicators (KPIs) related to ESG performance
- ☐ (C) Progress on our sustainability outcome objectives
- (D) Stewardship results
- ☑ (E) Information on ESG incidents, where applicable
- (F) Analysis of ESG contribution to portfolio financial performance
- $\square$  (G) We do not include ESG information in client reporting for the majority of our ESG/sustainability marketed funds or products, and/or our ESG/RI certified or labelled assets

#### Information disclosed – All assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 49	CORE	N/A	N/A	PUBLIC	Information disclosed – All assets	6

For the majority of your total assets under management, what information about your ESG approach do you (or the external managers/service providers acting on your behalf) include in material shared with clients, beneficiaries and/or the public? The material may be marketing material, information targeted towards existing or prospective clients or information for beneficiaries.

- (a.g. that we are a PRI signatory)
- ☑ (B) Industry-specific and asset class–specific standards that we align with (e.g. TCFD, or GRESB for property and infrastructure)
- (C) Our responsible investment policy (at minimum a summary of our high-level approach)
- (D) A description of our investment process and how ESG is considered
- ☐ (E) ESG objectives of individual funds
- □ (F) Information about the ESG benchmark(s) that we use to measure fund performance
- ☑ (G) Our stewardship approach
- ☑ (H) A description of the ESG criteria applied (e.g. sectors, products, activities, ratings and similar)
- ☑ (I) The thresholds for the ESG criteria applied in our investment decisions or universe construction
- (J) A list of our main investments and holdings

#### ☑ (K) ESG case study/example from existing fund(s)

 $\square$  (L) We do not include our approach to ESG in material shared with clients/beneficiaries/the public for the majority of our assets under management

# Client reporting – All assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 50	CORE	Multiple, see guidance	N/A	PUBLIC	Client reporting – All assets	6

#### What ESG information is included in your client reporting for the majority of your assets under management?

- ☑ (A) Qualitative ESG analysis, descriptive examples or case studies
- □ (B) Quantitative analysis or key performance indicators (KPIs) related to ESG performance
- □ (C) Progress on our sustainability outcome objectives
- ☑ (D) Stewardship results
- ☑ (E) Information on ESG incidents where applicable
- ☑ (F) Analysis of ESG contribution to portfolio financial performance
- □ (G) We do not include ESG information in client reporting for the majority of our assets under management

# Frequency of client reporting – All assets

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 51	CORE	Multiple, see guidance	N/A	PUBLIC	Frequency of client reporting – All assets	6

#### For the majority of each asset class, how frequently do you report ESG-related information to your clients?

(A) Listed equity	(1) Quarterly
(B) Fixed income	(1) Quarterly

# Confidence-building measures

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 52	CORE	OO 16.1	Multiple, see guidance	PUBLIC	Confidence-building measures	6

# What verification has your organisation had regarding the information you have provided in your PRI Transparency Report this year?

- $\square$  (A) We received third-party independent assurance of selected processes and/or data related to our responsible investment processes, which resulted in a formal assurance conclusion
- $\square$  (B) We conducted a third-party readiness review and are making changes to our internal controls/governance or processes to be able to conduct an external assurance next year
- ☑ (C) The internal audit function team performed an independent audit of selected processes/and or data related to our responsible investment processes reported in this PRI report
- (D) Our board, CEO, other C-level equivalent and/or investment committee has signed off on our PRI report
- $\square$  (F) We conducted an external ESG audit of our ESG/sustainability marketed funds or products (excluding ESG/RI certified or labelled assets)
- □ (G) We conducted an external ESG audit of our holdings to check that our funds comply with our RI policy (e.g. exclusion list or investee companies in portfolio above certain ESG rating)
- $\square$  (H) We conducted an external ESG audit of our holdings as part of risk management, engagement identification or investment decision-making
- $\square$  (I) Responses related to our RI practices documented in this report have been internally reviewed before submission to the PRI
- $\square$  (J) None of the above

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 56	CORE	OO 14, ISP 52	N/A	PUBLIC	Confidence-building measures	6

#### What responsible investment processes and/or data were audited by internal auditors/outsourced internal auditors?

(A) Investment and stewardship policy	(1) Processes assured
(B) Manager selection, appointment and monitoring	(1) Processes assured
(C) Listed equity	(1) Processes assured
(D) Fixed income	(1) Processes assured

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
ISP 58	CORE	ISP 52	N/A	PUBLIC	Confidence-building measures	6

#### Who has reviewed/verified the entirety of or selected data from your PRI report?

(A) Board and/or trustees	(4) report not reviewed
(B) Chief-level staff (e.g. Chief Executive Officer (CEO), Chief Investment Officer (CIO) or Chief Operating Officer (COO))	(1) the entire report
(C) Investment committee	(4) report not reviewed
(D) Other chief-level staff, please specify:  Head of Corporate Governance	(2) most of the report
(E) Head of department, please specify:  Head of each applicable department	(1) the entire report
(F) Compliance/risk management team	(3) parts of the report
(G) Legal team	(4) report not reviewed
(H) RI/ ESG team	(1) the entire report
(I) Investment teams	(4) report not reviewed

# Manager Selection, Appointment and Monitoring (SAM)

# Selection

# Responsible investment policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 2	CORE	00 11	SAM 2.1	PUBLIC	Responsible investment policy	1, 4

During the reporting year, did your organisation include compliance with your responsible investment policy as a pre-requisite when selecting external managers? (If you did not select any external managers during the reporting year, refer to the last reporting year in which you did select external managers.)

	(1) Yes, only when selecting external managers of ESG/sustainability funds	(2) Yes, when selecting external managers of ESG/sustainability funds and mainstream funds (This option also applies to signatories who may not hold ESG/sustainability funds)	(3) We did not include compliance with our responsible investment policy as a pre-requisite when selecting external managers
(A) Listed equity (active)	0	•	0
(C) Fixed income (active)	0	•	0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 2.1	CORE	SAM 2	N/A	PUBLIC	Responsible investment policy	1,4

In what proportion of cases did your organisation include compliance with your responsible investment policy as a pre-requisite when selecting external managers?

$(1)~{ m Lis}$	$\operatorname{sted}$	equity	(active)	١
----------------	-----------------------	--------	----------	---

(B) When selecting external managers of ESG/sustainability funds and mainstream funds	(1) in all cases
(3) Fixed income (active)	
(B) When selecting external managers of ESG/sustainability funds and mainstream funds	(1) in all cases

# Research and screening

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 3	CORE	OO 11	N/A	PUBLIC	Research and screening	1

When selecting external managers, which aspects of their organisation do you, or the investment consultant acting on your behalf, assess against responsible investment criteria? (Per asset class, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

	(1) Listed equity (active)	(3) Fixed income (active)
(A) Firm culture	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) Investment approach, objectives and philosophy	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM

(C) Investment policy or guidelines	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(D) Governance structure and management oversight, including diversity	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(E) Investment strategy and fund structure	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(F) Investment team competencies	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) Other, please specify:	NA (4) for none of our externally managed AUM	NA (4) for none of our externally managed AUM

# Investment practices

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 4	CORE	OO 11	N/A	PUBLIC	Investment practices	1

Which responsible investment practices does your organisation, or the investment consultants acting on your behalf, require as part of your external manager selection criteria? (Per asset class, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.) As part of the selection criteria, we require that external managers:

	(1) Listed equity (active)	(3) Fixed income (active)
(A) Incorporate material ESG factors in all of their investment analyses and decisions	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) Incorporate their own responsible investment policy into their asset allocation decisions	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM

(C) Have adequate resources and processes to analyse ESG factors	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(D) Incorporate material ESG factors throughout their portfolio construction	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(E) Engage with underlying portfolio assets to address ESG risks and opportunities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(F) Comply with their own exclusions policy	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) Embed ESG considerations in contractual documentation	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(H) Implement adequate disclosure and accountability mechanisms	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(I) Are willing to work in partnership with our organisation to develop their responsible investment approach	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(J) Track the positive and negative sustainability outcomes of their activities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(K) Other, please	NA	NA
specify:	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM

## ${\bf Stewardship}$

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 6	CORE	00	N/A	PUBLIC	Stewardship	2

How does your organisation, or the investment consultants acting on your behalf, assess the stewardship policies of investment managers during the selection process? (Per asset class, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

	(1) Listed equity (active)	(3) Fixed income (active)
(A) We assess the degree to which their stewardship policy aligns with ours	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) We require that their stewardship policy prioritises systemic issues	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(C) We require that their stewardship policy prioritises ESG factors beyond corporate governance	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(D) We require that their stewardship policy allows for and encourages the use of a variety of stewardship tools	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(E) We require that their stewardship policy allows for and encourages participation in collaborative initiatives	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM

(F) We require that their stewardship policy includes adequate escalation strategies for instances where initial efforts are unsuccessful	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) Other, please specify:	NA (4) for none of our externally managed AUM	NA (4) for none of our externally managed AUM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 7	CORE	00	N/A	PUBLIC	Stewardship	2

How does your organisation, or the investment consultants acting on your behalf, assess the stewardship practices of external managers as part of the selection process? (Per asset class, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

	(1) Listed equity (active)	(3) Fixed income (active)
(A) We assess whether they allocate sufficient resources to stewardship overall	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) We assess whether they allocate sufficient resources for systemic stewardship	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(C) We assess the degree of implementation of their stewardship policy	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM

(D) We assess whether their investment team is involved in stewardship activities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(E) We assess whether stewardship actions and results are fed back into the investment process and decisions	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(F) We assess whether they make full use of a variety of tools to advance their stewardship priorities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) We assess whether they deploy their escalation process to advance their stewardship priorities where initial efforts are unsuccessful	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(H) We assess whether they participate in collaborative stewardship initiatives	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(I) We assess whether they take an active role in their participation in collaborative stewardship initiatives	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(J) Other, please	NA	NA
specify:	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 8	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship	2

Which voting policies and practices does your organisation, or the investment consultants acting on your behalf, assess when selecting external managers? (Per asset class, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

#### (1) Listed equity (active)

(A) We assess whether (1) for all of our externally managed AUM voting rights would sit with us or with the external managers (B) We assess the (1) for all of our externally managed AUM degree to which their (proxy) voting policy aligns with ours (C) We assess whether (1) for all of our externally managed AUM their (proxy) voting track record demonstrates that they prioritise their stewardship priorities over other factors (e.g. maintaining access to the company) (D) We assess whether (1) for all of our externally managed AUM their (proxy) voting track record is aligned with our stewardship approach and expectations, including whether it  $demonstrates\ the$ prioritisation of systemic issues

- (E) We assess whether they have a security lending and borrowing policy and, if so, whether it aligns with our expectations and policies regarding security lending
- (4) for none of our externally managed AUM

(F) Other, please specify:

We assess whether voting outcomes are fed back into the investment decision-making process.

(1) for all of our externally managed AUM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 9	CORE	OO 11 and OO 9 FI	N/A	PUBLIC	Stewardship	2

Which stewardship practices does your organisation, or the investment consultants acting on your behalf, assess when selecting external managers that invest in fixed income? (Per strategy, indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

#### (1) Fixed income (active)

- (A) We assess whether they engage with issuers in the context of refinancing operations to advance ESG factors beyond governance
- (1) for all of our externally managed AUM

- (B) We assess whether they engage with issuers in the context of refinancing operations to advance systemic issues
- (1) for all of our externally managed AUM
- (C) We assess whether they prioritise ESG factors beyond governance in case of credit events
- (1) for all of our externally managed AUM

- (D) We assess whether they prioritise systemic issues in case of credit events
- (1) for all of our externally managed AUM

### Documentation and track record

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 11	CORE	OO 11	N/A	PUBLIC	Documentation and track record	1

As part of your selection process, which documents does your organisation, or the investment consultants acting on your behalf, review to gain confidence in external managers' responsible investment practices? (Indicate the proportion of your AUM to which each of these selection practices applies, regardless of when you selected your different external managers.)

(A) Standard client reporting, responsible investment reports or impact reports	(1) for all of our externally managed AUM
(B) Responsible investment methodology and its influence on past investment decisions	(1) for all of our externally managed AUM
(C) Historical voting and engagement activities with investees	(1) for all of our externally managed AUM
(D) Historical engagement activities with policymakers	(1) for all of our externally managed AUM
(E) Compliance manuals and portfolios to ensure universal construction rules are applied (e.g. exclusions, thematic, best-in-class definitions and thresholds)	(1) for all of our externally managed AUM
(F) Controversies and incidence reports	(1) for all of our externally managed AUM
(G) Code of conduct or codes of ethics	(1) for all of our externally managed AUM
(H) Other, please specify:  NA	(4) for none of our externally managed AUM

# Appointment

#### Pooled funds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 12	CORE	OO 12, OO 5.1, OO 15	N/A	PUBLIC	Pooled funds	4

How did your organisation, or the investment consultants acting on your behalf, include responsible investment requirements for pooled funds in your current contracts with external managers? (Indicate the proportion of your AUM invested in pooled funds to which each of these requirements applies, regardless of when you appointed your different external managers.)

- (A) We amended or instituted side letters or equivalent legal documentation to include responsible investment requirements

  (B) We encouraged the external manager to include responsible investment

  (B) We encouraged the external manager to include responsible investment

  (B) We encouraged the external manager to include responsible investment
- (B) We encouraged the external manager to include responsible investment requirements into the investment mandate, the investment management agreement or equivalent legal documentation (3) for a minority of our AUM invested in pooled funds

#### Segregated mandates

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 13	CORE	OO 12, OO 5.1	N/A	PUBLIC	Segregated mandates	4

When setting up segregated mandates with external managers, which responsible investment clauses did your organisation, or the investment consultants acting on your behalf, include in your current contractual agreements? (Indicate the proportion of your AUM invested in segregated funds to which each of these requirements applies, regardless of when you appointed your different external managers.)

(A) The manager's commitment to follow our responsible investment strategy in the management of our assets

(B) The manager's commitment to incorporate material ESG factors into its investment and stewardship activities

(C) Exclusion list(s)

(3) for a minority of our AUM invested in segregated mandates

(3) for a minority of our AUM invested in segregated mandates

(3) for a minority of our AUM invested in segregated mandates
(4) for none of our AUM invested in segregated mandates
(3) for a minority of our AUM invested in segregated mandates
(4) for none of our AUM invested in segregated mandates
(4) for none of our AUM invested in segregated mandates
(4) for none of our AUM invested in segregated mandates
(3) for a minority of our AUM invested in segregated mandates
(3) for a minority of our AUM invested in segregated mandates

# Monitoring

## Investment practices

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 14	CORE	OO 13	N/A	PUBLIC	Investment practices	1

During the reporting year, which aspects of your external manager's responsible investment practices did you, or your investment consultant acting on your behalf, monitor?

	(1) Listed equity (active)	(3) Fixed income (active)
(A) We monitored their alignment with our organisation's responsible investment strategy	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) We monitored any changes in their responsible investment–related policies, resourcing, oversight and responsibilities or investment processes	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(C) We monitored their use of ESG data, benchmarks, tools and certifications	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(D) We monitored how ESG incorporation affected investment decisions	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(E) We monitored how ESG incorporation affected the fund's financial and ESG performance	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM

(F) We monitored any changes in ESG risk management processes	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) We monitored their response to material ESG incidents	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(H) Other, please specify:	NA (4) for none of our externally managed AUM	NA (4) for none of our externally managed AUM

## ${\bf Stewardship}$

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 17	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship	1, 2

During the reporting year, how did your organisation, or the investment consultants acting on your behalf, monitor your external managers' stewardship activities?

	(1) Listed equity (active)	(3) Fixed income (active)
(A) We monitored any changes in stewardship policies and processes	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(B) We monitored the degree of implementation of their stewardship policy	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(C) We monitored their prioritisation of systemic issues	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(D) We monitored their prioritisation of ESG factors beyond corporate governance	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM

(E) We monitored their investment team's level of involvement in stewardship activities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(F) We monitored whether stewardship actions and results were fed back into the investment process and investment decisions	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(G) We monitored whether they had made full use of a variety of stewardship tools to advance their stewardship priorities	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(H) We monitored the deployment of their escalation process in cases where initial stewardship efforts were unsuccessful	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(I) We monitored whether they had participated in collaborative stewardship initiatives	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(J) We monitored the degree to which they had taken an active role in their participation in collaborative stewardship initiatives	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(K) Other, please specify:	We monitored examples of outcomes of their stewardship activities.	We monitored examples of outcomes of their stewardship activities.

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 18	CORE	Multiple, see guidance	N/A	PUBLIC	Stewardship	1, 2

During the reporting year, how did your organisation, or the investment consultants acting on your behalf, monitor your external managers' (proxy) voting activities?

#### (1) Listed equity (active)

(A) We monitored any (1) for all of our externally managed AUM changes in (proxy) voting policies and processes (B) We monitored (1) for all of our externally managed AUM whether (proxy) voting decisions were consistent with the managers' stewardship priorities as stated in their policy (C) We monitored (1) for all of our externally managed AUM whether their (proxy) voting decisions prioritised advancement of stewardship priorities over other factors (e.g. maintaining access to the company) (D) We monitored (1) for all of our externally managed AUM whether their (proxy) voting track record was aligned with our stewardship approach and expectations, including whether it demonstrated the prioritisation of progress on systemic issues

- (E) We monitored the application of their security lending policy (if applicable) and whether security lending affected voting
- (4) for none of our externally managed AUM

(F) Other, please specify:

NA

(4) for none of our externally managed AUM

#### Review

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 20	CORE	OO 13	N/A	PUBLIC	Review	1

During the reporting year, how often did your organisation, or the investment consultants acting on your behalf, require your external managers to report to you on their responsible investment practices?

	(1) Listed equity (active)	(3) Fixed income (active)
(A) Quarterly or more often	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(B) Every six months	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(C) Annually	(1) for all of our externally managed AUM	(1) for all of our externally managed AUM
(D) Less than once a year	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM
(E) On an ad hoc basis (e.g. whenever significant changes, incidents or ESG- linked events occur)	(4) for none of our externally managed AUM	(4) for none of our externally managed AUM

## Engagement and escalation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
SAM 22	CORE	OO 13	N/A	PUBLIC	Engagement and escalation	1

Which actions does your organisation, or the investment consultants acting on your behalf, include in its formal escalation process to address concerns raised during monitoring?

	(1) Listed equity (active)	(3) Fixed income (active)
(A) We notify the external manager about their placement on a watch list	Ø	☑
(B) We engage the external manager's board or investment committee		
(C) We reduce exposure with the external manager until any non-conformances have been rectified	Ø	
(D) We terminate the contract with the external manager if failings persist over a (notified) period of time and explain the reasons for the termination	☑	☑
(E) Other, please specify	Ø	Ø
(F) Our organisation does not have a formal escalation process to address concerns raised by monitoring		

Please specify for "(E) Other" above.

We visit and meet with the external manager.

# Listed Equity (LE)

# Pre-investment phase

## Materiality analysis

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 1	CORE	OO 10	LE 1.1	PUBLIC	Materiality analysis	1

Does your organisation have a formal investment process to identify material ESG factors across listed equities?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) Yes, we have a formal process to identify material ESG factors for all of our assets	•	•	•
(B) Yes, we have a formal process to identify material ESG factors for the majority of our assets	0	0	0
(C) Yes, we have a formal process to identify material ESG factors for a minority of our assets	٥	0	0
(D) No, we do not have a formal process. Our investment professionals identify material ESG factors at their own discretion	0	0	O
(E) No, we do not have a formal process to identify material ESG factors	٥	٥	0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 1.1	CORE	LE 1	N/A	PUBLIC	Materiality analysis	1

#### How does your current investment process incorporate material ESG factors?

	(1) Passive equity	(2) Active - Quantitative	(3) Active - Fundamental
(A) The investment process incorporates material governance factors	Z	☑	✓
(B) The investment process incorporates material environmental and social factors	Ø	Ø	
(C) The investment process incorporates material ESG factors beyond our organisation's typical investment time horizon	Ø	Ø	✓
(D) The investment process incorporates the effect of material ESG factors on revenues and business operations	Ø	✓	<b></b> ✓

## Long-term ESG trend analysis

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
${ m LE}~2$	CORE	OO 10	N/A	PUBLIC	Long-term ESG trend analysis	1

Do you continuously monitor a list of identified long-term ESG trends related to your listed equity assets?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) We monitor long-term ESG trends for all assets	- ( <b>a</b> )		

(B) We monitor long-term ESG trends for the majority of assets	0	0	0
(C) We monitor long-term ESG trends for a minority of assets	0	0	0
(D) We do not continuously monitor long-term ESG trends in our investment process	0	0	0

# ESG incorporation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 3	CORE	OO 10	LE 3.1	PUBLIC	ESG incorporation	1

How does your financial modelling and equity valuation process incorporate material ESG risks?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) We incorporate governance- related risks into financial modelling and equity valuations	Ø	Ø	
(B) We incorporate environmental and social risks into financial modelling and equity valuations		Ø	☑
(C) We incorporate environmental and social risks related to companies' supply chains into financial modelling and equity valuations		✓	
(D) ESG risk is incorporated into financial modelling and equity valuations at the discretion of individual investment decision-makers, and we do not track this process			

(E) We do not incorporate ESG risks into our financial modelling and equity valuations

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 3.1	CORE	LE 3	N/A	PUBLIC	ESG incorporation	1

In what proportion of cases do you incorporate the following material ESG risks into your financial modelling and equity valuation process?

Process.	
(1) Passive Equity	
(A) We incorporate governance-related risks into financial modelling and equity valuations	(2) in the majority of cases
(B) We incorporate environmental and social risks into financial modelling and equity valuations	(2) in the majority of cases
(C) We incorporate environmental and social risks related to companies' supply chains into financial modelling and equity valuations	(2) in the majority of cases
(2) Active - Quantitative	
(A) We incorporate governance-related risks into financial modelling and equity valuations	(1) in all cases
(B) We incorporate environmental and social risks into financial modelling and equity valuations	(1) in all cases
(C) We incorporate environmental and social risks related to companies' supply chains into financial modelling and equity valuations	(1) in all cases
(3) Active - Fundamental	
(A) We incorporate governance-related risks into financial modelling and equity valuations	(1) in all cases
(B) We incorporate environmental and social risks into financial modelling and equity valuations	(1) in all cases

(C) We incorporate environmental and social risks related to companies' supply chains into financial modelling and equity valuations

(1) in all cases

## Assessing ESG performance

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 4	CORE	OO 10	LE 4.1	PUBLIC	Assessing ESG performance	1

What information do you incorporate when you assess the ESG performance of companies in your financial modelling and equity valuation process?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) We incorporate information on current performance across a range of ESG metrics	Ø	Ø	☑
(B) We incorporate information on historical performance across a range of ESG metrics	Ø	Z	☑
(C) We incorporate information enabling performance comparison within a selected peer group across a range of ESG metrics	Ø	Ø	☑
(D) We incorporate information on ESG metrics that may impact or influence future corporate revenues and/or profitability	Ø	<b></b> ✓	☑
(E) We do not incorporate ESG factors when assessing the ESG performance of companies in our financial modelling or equity valuation			

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 4.1	CORE	${ m LE}~4$	N/A	PUBLIC	Assessing ESG performance	1

In what proportion of cases do you incorporate the following information when assessing the ESG performance of companies in your financial modelling and equity valuation process?

## (1) Passive equity

(A) We incorporate information on current performance across a range of ESG metrics	(2) in the majority of cases
(B) We incorporate information on historical performance across a range of ESG metrics	(2) in the majority of cases
(C) We incorporate information enabling performance comparison within a selected peer group across a range of ESG metrics	(2) in the majority of cases
(D) We incorporate information on ESG metrics that may impact or influence future corporate revenues and/or profitability	(2) in the majority of cases
(2) Active – quantitative	
(A) We incorporate information on current performance across a range of ESG metrics	(1) in all cases
(B) We incorporate information on historical performance across a range of ESG metrics	(1) in all cases
(C) We incorporate information enabling performance comparison within a selected peer group across a range of ESG metrics	(1) in all cases
(D) We incorporate information on ESG metrics that may impact or influence future corporate revenues and/or profitability	(1) in all cases
(3) Active – fundamental	
(A) We incorporate information on current performance across a range of ESG metrics	(1) in all cases

(B) We incorporate information on historical performance across a range of ESG metrics	(1) in all cases
(C) We incorporate information enabling performance comparison within a selected peer group across a range of ESG metrics	(1) in all cases
(D) We incorporate information on ESG metrics that may impact or influence future corporate revenues and/or profitability	(1) in all cases

## ESG incorporation in portfolio construction

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 6	CORE	OO 10	LE 6.1	PUBLIC	ESG incorporation in portfolio construction	1

#### How do ESG factors influence your portfolio construction?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) The selection of individual assets within our portfolio is influenced by ESG factors	Ø	Ø	
(B) The holding period of individual assets within our portfolio is influenced by ESG factors	Z	Ø	☑
(C) The portfolio weighting of individual assets within our portfolio or benchmark is influenced by ESG factors		☑	☑
(D) The allocation of assets across multi-asset portfolios is influenced by ESG factors through the strategic asset allocation process	Ø	✓	☑
(E) Other expressions of conviction (please specify below)			

(F) The portfolio construction or benchmark selection does not explicitly include the incorporation of ESG factors

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 6.1	CORE	LE 6	N/A	PUBLIC	ESG incorporation in portfolio construction	1

#### In what proportion of cases did ESG factors influence your portfolio construction?

#### (1) Passive equity

(1) in all cases
(1) in all cases
(2) in the majority of cases
(2) in the majority of cases
(1) in all cases

(A) The selection of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(B) The holding period of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(C) The portfolio weighting of individual assets within our portfolio or benchmark is influenced by ESG factors	(1) in all cases
(D) The allocation of assets across multi-asset portfolios is influenced by ESG factors through the strategic asset allocation process	(1) in all cases

### ESG risk management

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 8	CORE	OO 6.1 LE	N/A	PUBLIC	ESG risk management	1

What compliance processes do you have in place to ensure that your listed equity assets subject to negative exclusionary screens meet the screening criteria?

- ☑ (A) We have an independent committee that oversees the screening implementation process, but only for our ESG/sustainability labelled funds that are subject to negative exclusionary screening
- ☑ (B) We have an independent committee that oversees the screening implementation process for all of our listed equity assets that are subject to negative exclusionary screening
- $\square$  (C) We have an independent committee that verifies that we have correctly implemented pre-trade checks in our internal systems to ensure no execution is possible without their pre-clearance
- $\ensuremath{\square}$  (D) Other, please specify:
- We enter the exclusionary stocks in our trading system and this process systematically prevents us from trading these stocks.
- □ (E) We do not have compliance processes in place to ensure that we meet our stated negative exclusionary screens

# Post-investment phase

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 9	CORE	OO 10	N/A	PUBLIC	ESG risk management	1

Do your regular reviews incorporate ESG risks?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) Our regular reviews include quantitative information on material ESG risks specific to individual listed equities	Ø	Ø	☑
(B) Our regular reviews include aggregated quantitative information on material ESG risks at a fund level	☑	Ø	☑
(C) Our regular reviews only highlight fund holdings where ESG ratings have changed			
(D) We do not conduct regular reviews. Risk reviews of ESG factors are conducted at the discretion of the individual fund manager and vary in frequency			
(E) We do not conduct reviews			

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 10	CORE	OO 10	N/A	PUBLIC	ESG risk management	1

Do you regularly identify and incorporate ESG incidents into the investment process for your listed equity assets?

	(1) Passive equity	(2) Active – quantitative	(3) Active – fundamental
(A) Yes, we have a formal process in place for regularly identifying and incorporating ESG incidents into all of our investment decisions	•	•	•
(B) Yes, we have a formal process in place for regularly identifying and incorporating ESG incidents into the majority of our investment decisions	0	0	0
(C) Yes, we have a formal process in place for regularly identifying and incorporating ESG incidents into a minority of our investment decisions	0	O	O
(D) Yes, we have an ad hoc process in place for identifying and incorporating ESG incidents	0	0	0
(E) Other	0	0	0
(F) We currently do not have a process in place for regularly identifying and incorporating ESG incidents into our investment decision-making	0	o	0

## Passive equity

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 12	CORE	OO 10	N/A	PUBLIC	Passive equity	1

What percentage of your total passive listed equity assets utilise an ESG index or benchmark?

0 -- 25%

# Reporting/Disclosure

## Sharing ESG information with stakeholders

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 13	CORE	OO 6 LE	N/A	PUBLIC	Sharing ESG information with stakeholders	6

How do you ensure that clients and/or beneficiaries understand ESG screens and their implications?

	(1) for all of our listed equity assets subject to ESG screens	(2) for the majority of our listed equity assets subject to ESG screens	(3) for a minority of our listed equity assets subject to ESG screens	(4) for none of our assets subject to ESG screens
(A) We publish a list of ESG screens and share it on a publicly accessible platform such as a website or through fund documentation	•	0	0	0
(B) We publish any changes in ESG screens and share them on a publicly accessible platform such as a website or through fund documentation	•	0	0	0

(C) We outline any implications of ESG screens, such as deviation from a benchmark or impact on sector weightings, to clients and/or beneficiaries

0 0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 14	CORE	OO 10	N/A	PUBLIC	Sharing ESG information with stakeholders	6

#### What ESG information is covered in your regular reporting to stakeholders such as clients or beneficiaries?

(1) Passive equity	
(A) Our regular stakeholder reporting includes qualitative examples of engagement and/or ESG incorporation	1) In all of our regular stakeholder reporting
(B) Our regular stakeholder reporting includes quantitative ESG engagement data	1) In all of our regular stakeholder reporting
(C) Our regular stakeholder reporting includes quantitative ESG incorporation data	1) In all of our regular stakeholder reporting
(2) Active – quantitative	
(A) Our regular stakeholder reporting includes qualitative examples of engagement and/or ESG incorporation	1) In all of our regular stakeholder reporting
(B) Our regular stakeholder reporting includes quantitative ESG engagement data	1) In all of our regular stakeholder reporting
(C) Our regular stakeholder reporting includes quantitative ESG incorporation data	1) In all of our regular stakeholder reporting
(3) Active – fundamental	
(A) Our regular stakeholder reporting includes qualitative examples of engagement and/or ESG incorporation	1) In all of our regular stakeholder reporting

(B) Our regular stakeholder reporting includes quantitative ESG engagement data	1) In all of our regular stakeholder reporting
(C) Our regular stakeholder reporting includes quantitative ESG incorporation data	1) In all of our regular stakeholder reporting

# Stewardship

### Voting policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 15	CORE	OO 9 LE	LE 15.1, LE 16	PUBLIC	Voting policy	2

Does your organisation have a publicly available (proxy) voting policy? (The policy may be a standalone policy, part of a stewardship policy or incorporated into a wider RI policy.)

- (A) Yes, we have a publicly available (proxy) voting policy Add link(s): https://www.nam.co.jp/company/responsibleinvestor/policy.html
- $\circ$  (B) Yes, we have a (proxy) voting policy, but it is not publicly available
- o (C) No, we do not have a (proxy) voting policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle	
LE 15.1	CORE	OO 9 LE, LE 15	N/A	PUBLIC	Voting policy	2	
What percentage of your listed equity assets does your (proxy) voting policy cover?							

(A) Actively managed listed equity covered by our voting policy	(12) 100%
(B) Passively managed listed equity covered by our voting policy	(12) 100%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 16	CORE	LE 15	N/A	PUBLIC	Voting policy	2

Does your organisation's policy on (proxy) voting cover specific ESG factors?

- ☑ (A) Our policy includes voting guidelines on specific governance factors Describe:
- (B) Our policy includes voting guidelines on specific environmental factors Describe:
- (C) Our policy includes voting guidelines on specific social factors Describe:
- $\square$  (D) Our policy is high-level and does not cover specific ESG factors Describe:

#### Security lending policy

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 18	CORE	OO 9 LE	LE 18.1, LE 18.2	PUBLIC	Security lending policy	2

Does your organisation have a public policy that states how voting is addressed in your securities lending programme? (The policy may be a standalone guideline or part of a wider RI or stewardship policy.)

- o (A) We have a public policy to address voting in our securities lending programme. Add link(s):
- (B) We have a policy to address voting in our securities lending programme, but it is not publicly available
- o (C) We rely on the policy of our service provider(s)
- o (D) We do not have a policy to address voting in our securities lending programme
- (E) Not applicable, we do not have a securities lending programme

#### Shareholder resolutions

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 19	CORE	OO 9 LE	N/A	PUBLIC	Shareholder resolutions	2

Which of the following best describes your decision-making approach regarding shareholder resolutions, or that of your service provider(s) if decision-making is delegated to them?

- ♠ (A) In the majority of cases, we support resolutions that, if passed, are expected to advance progress on the underlying ESG factors or on our stewardship priorities
- $\circ$  (B) In the majority of cases, we support resolutions that, if passed, are expected to advance progress on the underlying ESG factors but only if the investee company has not already committed publicly to the action requested in the proposal

- o (C) In the majority of cases, we only support shareholder resolutions as an escalation tactic when other avenues for engagement with the investee company have not achieved sufficient progress
- o (D) In the majority of cases, we support the recommendations of investee company management by default
- o (E) In the majority of cases, we do not vote on shareholder resolutions

#### Pre-declaration of votes

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 20	CORE	OO 9 LE	N/A	PUBLIC	Pre-declaration of votes	2

#### How did your organisation or your service provider(s) pre-declare votes prior to AGMs/EGMs?

- □ (A) We pre-declared our voting intentions publicly through the PRI's vote declaration system
- □ (B) We pre-declared our voting intentions publicly (e.g. through our own website) Link to public disclosure:
- $\square$  (C) We pre-declared our voting intentions publicly through the PRI's vote declaration system, including the rationale for our (proxy) voting decisions where we planned to vote against management proposals or abstain
- ☑ (D) We pre-declared our voting intentions publicly, including the rationale for our (proxy) voting decisions where we planned to vote against management proposals or abstain Link to public disclosure:
- https://www.nam.co.jp/company/responsibleinvestor/policy.html
- $\square$  (E) Prior to the AGM/EGM, we privately communicated our voting decision to investee companies in cases where we planned to vote against management proposals or abstain
- □ (F) We did not privately or publicly communicate our voting intentions
- $\square$  (G) We did not cast any (proxy) votes during the reporting year

### Voting disclosure post AGM/EGM

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 21	CORE	OO 9 LE	LE 21.1	PUBLIC	Voting disclosure post $AGM/EGM$	2

## Do you publicly report your (proxy) voting decisions, or those made on your behalf by your service provider(s), in a central source?

- $\circ$  (A) Yes, for >95% of (proxy) votes Link:
- (B) Yes, for the majority of (proxy) votes Link:
  - 13 https://www.nam.co.jp/company/responsibleinvestor/report.html
- o (C) Yes, for a minority of (proxy) votes 1) Add link and 2) Explain why you only publicly disclose a minority of (proxy) voting decisions:
- $\circ$  (D) No, we do not publicly report our (proxy) voting decisions Explain why you do not publicly report your (proxy) voting decisions:

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 21.1	CORE	LE 21	N/A	PUBLIC	Voting disclosure post $AGM/EGM$	2

#### In the majority of cases, how soon after an investee's AGM/EGM do you publish your voting decisions?

- o (A) Within one month of the AGM/EGM
- (B) Within three months of the AGM/EGM
- o (C) Within six months of the AGM/EGM
- o (D) Within one year of the AGM/EGM
- $\circ$  (E) More than one year after the AGM/EGM

Indicator	Type of indicator	$\begin{array}{c} \text{Dependent} \\ \text{on} \end{array}$	Gateway to	Disclosure	Subsection	PRI Principle
LE 22	CORE	OO 9 LE	LE 22.1	PUBLIC	Voting disclosure post $AGM/EGM$	2

#### Did your organisation and/or the service provider(s) acting on your behalf communicate the rationale for your voting decisions?

- ☑ (A) In cases where we voted against management recommendations or abstained, the rationale was provided privately to the company
- (B) In cases where we voted against management recommendations or abstained, the rationale was disclosed publicly
- □ (C) In cases where we voted against management recommendations or abstained, we did not communicate the rationale
- $\square$  (D) We did not vote against management or abstain

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 22.1	CORE	LE $22$	N/A	PUBLIC	Voting disclosure post $AGM/EGM$	2

Indicate the proportion of votes where you and/or the service provider(s) acting on your behalf communicated the rationale for your voting decisions.

(A) In cases where we voted against management recommendations or abstained, the rationale was provided privately to the company	(4) 76–95%
(B) In cases where we voted against management recommendations or abstained, the rationale was disclosed publicly	(4) 76–95%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 23	CORE	OO 9 LE	LE 23.1	PUBLIC	Voting disclosure post $AGM/EGM$	2, 5

Did your organisation and/or the service provider(s) acting on your behalf communicate the rationale for your voting decisions when voting against a shareholder resolution proposed/filed by a PRI signatory?

- (A) In cases where we voted against a shareholder resolution proposed/filed by a PRI signatory, the rationale was disclosed publicly
- $\square$  (B) In cases where we voted against a shareholder resolution proposed/filed by a PRI signatory, the rationale was not disclosed publicly
- $\square$  (C) We did not vote against any shareholder resolution proposed/filed by a PRI signatory

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 23.1	CORE	LE $23$	N/A	PUBLIC	Voting disclosure post $AGM/EGM$	2, 5

Indicate the proportion of votes where you and/or the service provider(s) acting on your behalf communicated the rationale for your voting decisions.

(A) In cases where we voted against a shareholder resolution proposed/filed by a PRI signatory, the rationale was disclosed publicly

(5) > 95%

### Alignment & effectiveness

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 24	PLUS	OO 9 LE	N/A	PUBLIC	Alignment & effectiveness	2

How are you contributing to the integrity of the end-to-end voting chain and confirmation process?

Japan has faced an issue on transparency related (proxy) voting last year. Actually, it turned out that some trust banks were not including some ballots into their counting. In short, they had consulted with a post office and had the ballots delivered a day earlier than usual, but they treated those as if they hadn't arrived. Nothing affected our ballots which we had been confirmed by our trustees. However, these systems are built up based on "trust" and now we are wondering if

we are receiving all of the (proxy) voting rights we should exercise and our decisions of the (proxy) voting rights we have forwarded to a trustee are being safely delivered to companies, although we ensure to execute all ballots necessary. Therefore we will regularly communicate with trustees to ensure our rights have been protected from end to end.

Regarding an internal process, we have dialogues with companies as necessary to explain our intention, and ensure transparency by disclosing (proxy) voting criteria and (proxy) voting results.

#### Example

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
LE 25	PLUS	OO 9 LE	N/A	PUBLIC	Example	2

Provide examples of the most significant (proxy) voting activities that your organisation and/or the service provider acting on your behalf carried out during the reporting year.

## Provide examples below:

Proxy voting activities under the COVID-19: Given the extraordinary situation, such as the stoppage and self-restraint of various economic activities accompanying the Covid-19 pandemic, we promptly announced our "Stewardship Activity Policy during Covid-19 Pandemic" (in Japanese) on April 28, 2020.

We have made decisions to emphasize medium to long term perspective more than the usual in stewardship activity. These include exercising voting rights even though we have established proxy voting guidelines and have exercised voting rights with a view of enhancing corporate value over the medium to long term.

Firstly, we supported various forms of AGMs, including the Continuing Meeting and the Virtual Meeting, which could ensure health and safety of employees and people involved preparing the meeting.

Secondly, as regards to the resolution for "allocation of income and dividend", we made voting decisions with extensive thoughtfulness by closely watching the companies' liquidity risk. (response continued in row below)

#### (A) Example 1:

We believe that these actions will prevent the excessive outflow of retained earnings in the event of an emergency situation such as this, and will lead to the securing of human resources, funds for R&D and capital investment, that are essential for the sustainable growth of companies. As a result of exercising (proxy) vote with our concern on liquidity depletion risk of companies and dialogues with them, the percentage of voting for distribution of surplus earning (income allocation) proposal in 2020 increased significantly. Furthermore, we consider ESG evaluation to be an important axis in determining the sustainable growth potential (Sustainability) of investee companies and has been incorporating proprietary ESG evaluation into the investment process since 2008, in order to increase confidence in its midto long-term business forecast. In the wake of the current extraordinary situation, We consider the following disclosures are important in looking at the sustainability of a company: the outlook for the business environment, the impact on corporate earnings and measures to maintain and improve corporate value after Covid-19 (methods for continuing corporate activities, corporate strategies adapting to changes in behavior of customers and social environments) etc. (response continued in row below)

Therefore, we asked the investee company to disclose those information proactively. We believe that sharing best practices through such disclosures will lead to enhanced resilience of Japanese companies and society as a whole in the event of a pandemic as well.

For example, as a transformation to respond to COVID-19, we believe that digital transformation (DX) will become focused amongst corporate activities in the future, so that we hold dialogues with companies in that perspective and take that into account when exercising our (proxy) voting rights.

With regard to a proposal to increase the number of internal directors, which we normally vote against without a clear and reasonable explanation given, we have made an exception to vote for an increase of a director in charge of DX.

This is because of the need to strengthen the DX promotion system and support growth strategies, as well as the need to expand the monitoring function of DX in order to realise the mid-term plan..

We exercise our (proxy) voting rights to enhance corporate values by utilizing dialogues with investee companies. Our proxy voting guidelines for election of directors states that companies should have multiple independent outside directors from perspectives of corporate governance.

In 2019, however, a company with an excellent leadership of its founder which developed a unique management strategy by the founder did not have any single independent outside director, and we quarterly had dialogues with them by applying our proxy voting guidelines.

Having following our proxy voting guidelines, we would vote against the election of the representative director, the founder, who represents the board of directors and had primary responsibility for the company. However, we did not, considering that the company's past development and current competitiveness are largely due to the founder's philosophy, and their presence and centripetal force are crucial for the company's future growth in terms of maintaining high service quality and creating businesses that lead to solutions to social issues such as recovering local communities and supporting women's social advancement.

(response continued in row below)

(B) Example 2:

Moreover, some results of continued dialogue were seen, such as a retirement of a non-independent outside director and a new candidate who is an independent outside director in the company's proposal.

Our proxy voting guidelines are formulated by the Equity Investment Department within the Investment Division to enhance corporate value of investee companies, and are determined by the director of the Investment Division following consultations at the Responsible Investment Committee, which is totally independent from the Corporate Planning Division and sales departments, and at the Responsible Investment Supervisory Committee, which comprises a majority of independent outside directors.

In a case of making a decision that differs from our proxy voting guidelines, the results shall be reported to the Responsible Investment Supervisory Committee, which comprises a majority of independent outside directors, in an effort to ensure appropriate management.

The recognition of the importance of the monitoring function by totally independent outside directors was shared by top management of the company after repeated discussions with the company. In 2020, for the second year in a row, numbers of independent outside directors were increased in the company proposal, and we voted for the company proposal following to our proxy voting guidelines. (response continued in row below)

We believe this is a good example of how dialogue between our portfolio companies and us to lead to improvements in corporate governance.. (C) Example 3:

In making decisions regarding the exercise of proxy voting, we not only make use of a mechanical checklist, but also use our dialogue with investee companies on a daily basis to examine individual agendas based on the investee's current situation, with improvement in corporate value in mind.

In our proxy voting guidelines for election of outside directors, we, in principle, vote against any candidate related to major shareholders because we expect outside directors to exercise their supervisory functions from an independent standpoint.

However, in 2020, at an annual shareholders meeting of a certain company, we voted for an election of director whose candidate was related to an activist fund who was a major shareholder of the company. The fund is actually known as to send executives to companies to propose corporate strategies and to increase corporate value, and they have had successful track records in US companies. (response continued in row below)

They are also known as high-quality activist funds, representing minority shareholders.

The fund had a position of supporting management reforms that the company was actually pursuing, and the company also welcomed to be able to incorporate a stock market's perspective into its management to improve corporate value, so that the relationship of two parties was excellent.

Since the appointment of the outside director sent by the fund in 2019, positive results have been seen, including an announcement in 2020 that it would withdraw from businesses in the red, which had long been a point of contention with the stock market. We can expect for this outside director to continuously strengthen supervision over management efficiency and lead to an increase in corporate value so that we voted for the proposal to re-elect them in 2020.

We identify that there is a high potential conflicts of interest with respect to our major clients or companies in which Nippon Life, our parent company, has a high shareholding ratio, and in principle, when exercising (proxy) voting rights against our proxy voting guidelines, we have prior consultation at the Responsible Investment Supervisory Committee before doing so. (response continued in row below)

Since the company had high potential for conflicts of interests, we followed that process. The stewardship activities, including the exercise of (proxy) voting rights, were supervised from perspectives of conflicts of interest and consulted at the Responsible Investment Supervisory Committee to ensure the appropriate management of stewardship activities.

We believe this is a good example of how we not only make use of a mechanical checklist, but also use our dialogue with investee companies on a daily basis to examine individual agendas based on the investee's current situation, with improvement in corporate value in mind..

# Fixed Income (FI)

# Pre-investment phase

## Materiality analysis

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 1	CORE	OO 10	FI 1.1	PUBLIC	Materiality analysis	1

Does your organisation have a formal investment process to identify material ESG factors for its fixed income assets?

	(1) SSA	(2) Corporate
(A) Yes, we have a formal process to identify material ESG factors for all of our assets		•
(B) Yes, we have a formal process to identify material ESG factors for the majority of our assets	Ο	0
(C) Yes, we have a formal process to identify material ESG factors for a minority of our assets	Ο	0

(D) No, we do not have a formal process. Our investment professionals identify material ESG factors at their own discretion	0	0
(E) No, we do not have a formal process to identify material ESG factors	0	0

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 1.1	CORE	FI 1	N/A	PUBLIC	Materiality analysis	1

### How does your current investment process incorporate material ESG factors?

	(1) SSA	(2) Corporate
(A) The investment process incorporates material governance factors	☑	✓
(B) The investment process incorporates material environmental and social factors	☑	Ø
(C) The investment process incorporates material ESG factors beyond our organisation's typical investment time horizon	☑	<b></b> ✓
(D) The investment process incorporates the effect of material ESG factors on revenues and business operations	☑	☑

# ESG risk management

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 2	CORE	OO 10	FI 2.1	PUBLIC	ESG risk management	1

How are material ESG factors incorporated into your portfolio risk management process?

(1) SSA	(2) Corporate
	✓
	✓
☑	<b></b> ✓

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 2.1	CORE	FI 2	N/A	PUBLIC	ESG risk management	1

For what proportion of your fixed income assets are material ESG factors incorporated into your portfolio risk management process?

## (1) SSA

(-)	
(A) Investment committee members, or the equivalent function/group, have a qualitative ESG veto	(1) for all of our assets
(B) Companies, sectors, countries and currency are monitored for changes in ESG exposure and for breaches of risk limits	(1) for all of our assets
(C) Overall exposure to specific ESG factors is measured for our portfolio construction, and sizing or hedging adjustments are made depending on individual issuers' sensitivity to these factors	(1) for all of our assets
(2) Corporate	
(A) Investment committee members, or the equivalent function/group, have a qualitative ESG veto	(1) for all of our assets
(B) Companies, sectors, countries and currency are monitored for changes in ESG exposure and for breaches of risk limits	(1) for all of our assets
(C) Overall exposure to specific ESG factors is measured for our portfolio construction, and sizing or hedging adjustments are made depending on individual issuers' sensitivity to these factors	(1) for all of our assets

# ESG incorporation in asset valuation

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 3	CORE	OO 10	FI 3.1	PUBLIC	ESG incorporation in asset valuation	1

How do you incorporate the evolution of ESG factors into your fixed income asset valuation process?

	(1) SSA	(2) Corporate
(A) We incorporate it into the forecast of cash flow, revenues and profitability		
(B) We anticipate how the evolution of ESG factors may change the ESG profile of the debt issuer	Ø	Ø
(C) We do not incorporate the evolution of ESG factors into our fixed income asset valuation process		

Indicator	Type of indicator	$\begin{array}{c} {\rm Dependent} \\ {\rm on} \end{array}$	Gateway to	Disclosure	Subsection	PRI Principle
FI 3.1	CORE	FI 3	N/A	PUBLIC	ESG incorporation in asset valuation	1

In what proportion of cases do you incorporate the evolution of ESG factors into your fixed income asset valuation process?

(B) We anticipate how the evolution of ESG factors may change the ESG profile of the	(1) in all cases
debt issuer	(1) III all cases

#### (2) Corporate

(A) We incorporate it into the forecast of cash flow, revenues and profitability	(1) in all cases
(B) We anticipate how the evolution of ESG factors may change the ESG profile of the debt issuer	(1) in all cases

## Performance monitoring

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 4	PLUS	OO 5.2 FI, OO 10	N/A	PUBLIC	Performance monitoring	1

Provide an example of an ESG factor that your organisation incorporated into your fixed income valuation or portfolio construction and describe how that affected the returns of those assets.

#### Example:

((1) Governance analysis matters to avoid losses in fund management》 We have included corporate governance analysis as an evaluation factor in our bond management since 2009. In 2011, we started to include environmental and social factor in our ESG evaluation. From 2019, we have started ESG integration, which includes ESG factors in our credit analysis platform. In our market analysis in a period of approximately past 15 years in Japan, from 2005 to 2020, we find that the majority of credit rating downgrades of about 70 issuers, the group of issuers that the credit rating (A) Example from your active management strategies: agencies downgraded by two or more notches over a two-year period, were due to governance. Specific governance reasons that led to downgrades included taking excessive business risks, fraud, accidents or acquisitions, which shows governance analysis is critical in analyzing corporate bond In our other analysis, of the 38 issuers whose spreads have widened significantly since we began our governance assessment in 2009, we have avoided deterioration in returns by not holding 36 of them. We have also been able to avoid losses in the remaining two issuers, with small fund performance losses. (response continued in row below)

**《**(2) The relationship between our ESG ratings and upgrade/ downgrade in the market» We have observed the proportion of issuers with our ESG ratings that have been upgraded or downgraded by domestic credit rating agencies between 2014 and 2020. Our ESG ratings assign issuers a rating of 1 to 4 (1 being the highest and 4 being the lowest). While there was no significant difference between the ESG ratings of the issues that the credit rating agencies upgraded. On the other hand, the percentage in the group of issues with ESG ratings 3 and 4 was meaningfully larger than in the other ratings for those issues that were downgraded. This indicates that our ESG ratings are working well, helping to limit downside risk and improve risk and return characteristics. ((3) The relationship between our ESG ratings and bond price volatility Similarly, we observed the relationship between our ESG rating and bond price volatility risk for US issuers from 2014 to 2020. We can see that our ESG ratings are working in this respect, as the price volatility of issuers with ESG ratings 3 and 4 is greater than that of issuers with 1 and 2 ratings over all remaining bond maturities. (response continued in row below)

This suggests that ESG ratings can lead to a reduction in investment risk and an improvement in risk and return characteristics. (4) Reflecting ESG analysis in investment decisions of individual issuers (Examples) \( \) \( [(i)\)Company A, a manufacturer of electrical machinery and heavy electrical equipment ] In 2015, Company A announced a delay in financial results related to inappropriate accounting treatment. Previously, the company had been often failing to meet targets in its financial results, and we assigned a low ESG rating to the company due to governance issues. We liquidated the bond at a very early stage before the spread widened .We were able to avoid the loss associated with the announcement of this event. [ (ii) Company B, an information and communications services company.] Company B is an information and communications services company that also manages a global investment fund. We judged that it had a high risk appetite as management and that the strategic appropriateness of the fund business scheme was low. We did not assign a high ESG rating in terms of governance. Nevertheless, as the company was reasonably valued in the market, the valuation was not undervalued and we continued not to hold the bond. This was the case in which we use ESG analysis combined with the bond valuation..

# ESG incorporation in portfolio construction

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 5	CORE	OO 10	FI 5.1	PUBLIC	ESG incorporation in portfolio construction	1

### How do ESG factors influence your portfolio construction?

(1) SSA	(2) Corporate
☑	✓
☑	✓
☑	✓
☑	✓

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 5.1	CORE	FI 5	N/A	PUBLIC	ESG incorporation in portfolio construction	1

### In what proportion of cases do ESG factors influence your portfolio construction?

## (1) SSA

(A) The selection of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(B) The holding period of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(C) The portfolio weighting of individual assets within our portfolio or benchmark is influenced by ESG factors	(1) in all cases
(D) The allocation of assets across multi-asset portfolios is influenced by ESG factors through the strategic asset allocation process	(1) in all cases
(2) Corporate	
(A) The selection of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(B) The holding period of individual assets within our portfolio is influenced by ESG factors	(1) in all cases
(C) The portfolio weighting of individual assets within our portfolio or benchmark is influenced by ESG factors	(1) in all cases
(D) The allocation of assets across multi-asset portfolios is influenced by ESG factors through the strategic asset allocation process	(1) in all cases

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 6	PLUS	OO 10	N/A	PUBLIC	ESG incorporation in portfolio construction	1

Please provide two examples of how ESG factors have influenced weightings and tilts in either passive or active fixed income.

#### Please provide examples below: (active): (The effect of ESG ratings during the COVID-19 pandemic» We had assigned ESG ratings of Company A > Company B > Company C to three department stores retailers in Japan, and prior to the COVID-19 pandemic, the fund had reflected these ratings by overweighting only Company A and not Company B and C. We expect our ESG ratings to play a (A) Example 1: role especially in the credit downside situations. Checking at the spread widening of the above three companies at the early stage of COVID-19 (February to April in 2020), we found that the spread widening was smaller for companies with better ESG ratings: Company A < Company B < Company C. As an active fund, the overweight of Company A bonds had a positive effect. (active): 《Use of ESG ratings in a European credit fund》 The process for the European themed credit fund we manage is as follows. First, we select issuers in the investment universe whose products and services make a positive contribution to the SDGs. We then select issuers whose commitment to the SDGs is positive for the company's future cash flows, as this could be unsustainable if the commitment (B) Example 2: is not positive for future cash flows. This is where ESG ratings come into play. We will hold and overweight the issuers we have selected above, focusing on those with an above average ESG rating, and not hold any others. This will allow us to select issuers that have a positive impact on society through their contribution to the SDGs and that also have an excellent ESG rating, thereby creating a fund that will perform well over the medium to long term.

## ESG incorporation in assessment of issuers

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 7	CORE	OO 10	N/A	PUBLIC	ESG incorporation in assessment of issuers	1

When assessing issuers'/borrowers' credit quality, how does your organisation incorporate material ESG risks in the majority of cases?

	(1) SSA	(2) Corporate
(A) In the majority of cases, we incorporate material governance-related risks	0	0
(B) In addition to incorporating governance-related risks, in the majority of cases we also incorporate material environmental and social risks	•	
(C) We do not incorporate material ESG risks for the majority of our credit quality assessments of issuers/borrowers	0	0

# ESG performance

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 8	CORE	OO 10	N/A	PUBLIC	ESG performance	1

In the majority of cases, how do you assess the relative ESG performance of a borrower within a peer group as part of your investment process?

(A) We use the relative ESG performance of a borrower to		
adjust the internal credit assessments of borrowers by modifying forecasted financials and future cash flow estimates		
(B) We use the relative ESG performance of a borrower to make relative sizing decisions in portfolio construction	Z	☑
(C) We use the relative ESG performance of a borrower to screen for outliers when comparing credit spreads to ESG relative performance within a similar peer group	☑	☑
(D) We consider the ESG performance of a borrower only on a standalone basis and do not compare it within peer groups of other benchmarks		
(E) We do not have an internal ESG performance assessment methodology		

## ESG risk management

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 9	CORE	OO 10	FI 9.1	PUBLIC	ESG risk management	1

For your corporate fixed income, does your organisation have a framework that differentiates ESG risks by issuer country and sector?

- (A) Yes, it differentiates ESG risks by country/region (for example, local governance and labour practices)
- $\square$  (B) Yes, it differentiates ESG risks by sector
- $\square$  (C) No, we do not have a framework that differentiates ESG risks by issuer country/region and sector

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 9.1	CORE	FI 9	N/A	PUBLIC	ESG risk management	1

For what proportion of your corporate fixed income assets do you apply your framework for differentiating ESG risks by issuer country/sector?

	(1) for all of our corporate fixed income assets	(2) for the majority of our corporate fixed income assets	(3) for a minority of our corporate fixed income assets
(A) We differentiate ESG risks by country/region (for example, local governance and labour practices)	•	0	٥
(B) We differentiate ESG risks by sector	•	0	0

# Post-investment phase

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 12	CORE	OO 10	N/A	PUBLIC	ESG risk management	1

#### Do your regular reviews incorporate ESG risks?

	(1) SSA	(2) Corporate
(A) Our regular reviews include quantitative information on material ESG risks specific to individual fixed income assets	Ø	<b></b> ✓
(B) Our regular reviews include aggregated quantitative information on material ESG risks at a fund level		✓
(C) Our regular reviews only highlight fund holdings where ESG ratings have changed		

(D) We do not conduct regular reviews. Risk reviews of ESG factors are conducted at the discretion of the individual fund manager and vary in frequency	
(E) We do not conduct reviews that incorporate ESG risks	

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 13	CORE	OO 10	N/A	PUBLIC	ESG risk management	1

### Do you regularly identify and incorporate ESG incidents into the investment process for your fixed income assets?

(1) SSA	(2) Corporate
	•
0	0
0	0
0	0
0	0

## Time horizons

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 14	CORE	OO 10	N/A	PUBLIC	Time horizons	1

In the majority of cases, how does your investment process account for differing time horizons of holdings and how they may affect ESG factors?

	(1) SSA	(2) Corporate
(A) We take into account current risks	V	☑
(B) We take into account medium- term risks		
(C) We take into account long-term risks		
(D) We do not take into account differing time horizons of holdings and how they may affect ESG factors		

# Long-term ESG trend analysis

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 15	CORE	OO 10	N/A	PUBLIC	Long-term ESG trend analysis	1

Do you continuously monitor a list of identified long-term ESG trends related to your fixed income assets?

	(1) SSA	(2) Corporate
(A) We monitor long-term ESG trends for all of our assets		

(B) We monitor long-term ESG trends for the majority of our assets	o	0
(C) We monitor long-term ESG trends for a minority of our assets	0	0
(D) We do not continuously monitor long-term ESG trends in our investment process	o	0

## Passive

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 16	CORE	OO 5.2 FI, OO 10	N/A	PUBLIC	Passive	1

What percentage of your total passive fixed income assets utilise an ESG index or benchmark?

0.0%

# Examples of leading practice

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 17	PLUS	OO 10	N/A	PUBLIC	Examples of leading practice	1 to 6

Describe any leading responsible investment practices that you have adopted for some or all of your fixed income assets.

Description per fixed income asset type:

(B) Corporate

#### **《1.** The importance of integration**》**

While ESG integration of each asset is important for investment decisions, we believe that the following integrations are also important for the better functioning of ESG integration, and we practice them internally.

#### [i) Integration of People ]

The most efficient and effective way to analyze a company's ESG is to do it by person who understands the company best. Rather than separating the analysis of the company from the analysis of ESG, our sector analysts analyze the ESG as well. In this way, ESG assessments can be directly reflected in company analyses, as well as in earnings forecasts and valuations. Furthermore, we believe in the case of equity that the most correct decisions on the exercise of voting rights can be made by analysts who are most familiar with corporate value, including ESG.

#### [ii) Integration across assets and regions]

We use the same ESG rating sheet format for equities and bonds and assign one rating to the same company. (response continued in row below)

Using cross-cutting ESG rating sheets across assets generates discussion between analysts for each asset, leading to deeper analysis and ensuring consistency across assets in our engagement with issuers. In addition to each analyst updating their ESG assessments on a daily basis, we also hold an annual "ESG Intensive Meeting" to review the ESG assessments of all issuers in our coverage in a side-by-side manner, in order to ensure the quality of ESG assessments not only within but also across assets.

We also use the same ESG assessment platform not only in Japan but also in our overseas offices in the US, Europe and elsewhere. This has enabled us to achieve a common language between assets and regions, and to ensure objectivity and pursue depth in discussions and analysis.

#### «2. Functional analysis of ESG assessment»

ESG investment is important for achieving a sustainable society, but it is also important to generate solid investment returns over the medium to long term. (response continued in row below)

This is because investment management that does not produce returns is not considered sustainable, either for the asset management company or for the beneficiaries, the clients. Therefore, it is essential to check the probability that ESG is linked to return as well.

We have been assigning ESG ratings to domestic equities since 2008, and our strength lies in our ability to use this wealth of historical data to analyze not only equities but also bonds. In fact, by analyzing the ESG ratings of issuers in the past, we can confirm that ESG ratings can limit or avoid downside risk in bonds, and such information can also enable us to hold bonds for longer periods and invest in issues with lower external credit ratings. As noted above, we believe that calculating price volatility and estimating the probability of credit rating downgrades by ESG rating will enable bond managers to construct portfolios that avoid downside risk and improve the associated risk-return profile.

### Thematic bonds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 18	PLUS	OO 6 FI	FI 18.1	PUBLIC	Thematic bonds	1

What proportion of your total thematic investments are labelled green bonds, social bonds and/or sustainability bonds by the issuers in accordance with the four ICMA Social/Green Bond Principles?

#### Proportion out of total thematic fixed income investments:

(A) Proportion of green/SDG bonds linked to environmental goals	50-75%
(B) Proportion of social/SDG bonds linked to social goals	0-25%
(C) Proportion of sustainability/SDG bonds (i.e. combination of green and social bonds linked to multiple SDG categories)	0-25%
(D) None of the above	0.0%

Indicator						PRI Principle
FI 18.1	PLUS	FI 18	N/A	PUBLIC	Thematic bonds	3

What proportion of your social, green and/or sustainability labelled bonds has been subject to an independent review arranged by the issuer?

(A) Second-party opinion	(4) 51–75%
(B) Third-party assurance	(3) 11–50%
(C) Green bond rating	(3) 11–50%
(D) Climate Bonds Certification according to the Climate Bonds Standard	(2) 1–10%

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 19	CORE	OO 6 FI	N/A	PUBLIC	Thematic bonds	1

#### How do you determine which non-labelled thematic bonds to invest in?

- ☑ (A) By reviewing the bond's use of proceeds
- ☑ (B) By reviewing companies' ESG targets
- $\square$  (C) By reviewing companies' progress towards achieving ESG targets
- $\square$  (D) We do not invest in non-labelled thematic bonds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 20	CORE	OO 6 FI	N/A	PUBLIC	Thematic bonds	1, 2, 6

What action do you take in the majority of cases where proceeds of a thematic bond issuer are not allocated to the original plan?

- $\square$  (A) We engage with the issuer
- $\square$  (B) We alert regulators
- (C) We alert thematic bond certification agencies
- $\square$  (D) We sell the security
- ☑ (E) We publicly disclose the breach
- ☑ (F) We blacklist the issuer
- ☑ (G) Other action, please specify:

We	also	engage	with	rating	agencies.

 $\square$  (H) We do not take any specific actions when proceeds from bond issuers are not allocated in accordance with the original plan

# Reporting/Disclosure

# ESG screens

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 21	CORE	OO 6 FI	N/A	PUBLIC	ESG screens	6

#### How do you ensure that clients and/or beneficiaries understand ESG screens and their implications?

(A) We publish a list of ESG screens and share it on a publicly accessible platform such as a website or through fund documentation Voluntary URL link(s) to list of ESG screens:  https://www.nam.co.jp/company/responsibleinvestor/esg.html	(1) for all of our fixed income assets subject to ESG screens
(B) We publish any changes in ESG screens and share it on a publicly accessible platform such as a website or through fund documentation Voluntary URL link(s) to ESG screen changes:  https://www.nam.co.jp/company/responsibleinvestor/esg.html	(1) for all of our fixed income assets subject to ESG screens
(C) We outline any implications of ESG screens, such as deviation from a benchmark or impact on sector weightings, to clients and/or beneficiaries	(3) for a minority of our fixed income assets subject to ESG screens

# Engagement

# Engaging with issuers/borrowers

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 22	CORE	OO 9 FI	FI 22.1	PUBLIC	Engaging with issuers/borrowers	2

At which stages does your organisation engage with issuers/borrowers?

	(1) SSA	(2) Corporate
(A) At the pre-issuance/pre-deal stage		
(B) At the pre-investment stage	☑	☑
(C) During the holding period	☑	☑
(D) At the refinancing stage	$\square$	☑
(E) When issuers/borrowers default	Ø	

Indicator						PRI Principle
FI 22.1	PLUS	FI 22	N/A	PUBLIC	Engaging with issuers/borrowers	2

Describe your approach to engagement.

Engagement approach per fixed income asset type or general description for all your fixed income engagement:

(D) Description of engagement approach for our corporate fixed income

#### [Corporate Bond Engagement]

《Importance of engagement in corporate bonds》

Corporate sustainability is very important in corporate bond investment to ensure returns. In this sense, we believe that corporate sustainability in corporate bond investment is as important as, or even more important than, in equity investment. We have established a stewardship code for domestic corporate bonds and engage with companies.

#### 《Concept of Corporate Bond Engagement》

We use a common ESG analysis sheet for equity and corporate bonds as a platform for engagement based on a company's internal ESG rating. The perspective of ESG evaluation is focused on whether a company's environmental, social and governance initiatives are sustainable and lead to future value creation. The win-win relationship with stakeholders is particularly important. Our analysis shows that low-rated companies with poor ESG ratings are more likely to be downgraded by credit rating agencies. (response continued in row below)

We believe that engagement based on our ESG ratings can increase the probability of avoiding a credit rating downgrade. We also believe that the engagement will lead to changes in the way issuers respond to ESG issues. Therefore, we focus our engagement efforts on companies with low creditworthiness, companies that are willing to engage, and portfolio holdings.

《Collaborative engagement with equity analysts》

We use a common ESG evaluation sheet for equity and corporate bonds. This is because we believe that the perspective of increasing corporate sustainability and increasing corporate value over the medium to long term is almost the same for equities and bonds. We think it is well known that the company's P/L or the asset side of B/S is no different from that of equities and bonds in terms of increasing value. From a medium- to long-term perspective, companies need to consider the interests of each stakeholder in the same way.

There should be an approach to the optimal capital-to-debt ratio, and in this respect, there should be no major difference in the perspectives of equity and bond investors in the medium and longer term horizon. (response continued in row below)

We also have a system in which equity and corporate bond analysts, who have conducted ESG evaluations for many years, work together to deepen discussions and engage with each other. In particular, for companies with large debts, equity and corporate bond analysts thoroughly discuss in advance and make the most appropriate proposals. This can be done as we use the same ESG research platform between equities and bonds.

#### 《Quality control of Engagement》

We have nearly 4000 interviews with companies by stock and bond analysts annually. Corporate engagement agendas are stored in dialogue databases, also other spaces that can be shared among analysts, and fund managers at any time. Since the progress of engagement is also visualized, it is a platform on which PDCA (Plan-Do-Check-Action) can be implemented. Engagement is a process in which the Chief Corporate Governance Officer of our company controls quality across assets and reports the number of engagements and dialogue to the Responsible Investment Committee in our company.

## Sovereign bonds

Indicator	Type of indicator	Dependent on	Gateway to	Disclosure	Subsection	PRI Principle
FI 23	CORE	OO 9 FI	N/A	PUBLIC	Sovereign bonds	2

For the majority of your sovereign bond engagements, which non-issuer stakeholders do you engage with to promote your engagement objectives?

- ☐ (A) Non-ruling parties
- ☑ (B) Originators and primary dealers
- (C) Index and ESG data providers
- ☑ (D) Multinational companies/state-owned enterprises (SOEs)
- $\square$  (E) Supranational organisations
- ☑ (F) Credit rating agencies (CRAs)
- (G) Business associations
- ☑ (H) Media
- (I) NGOs, think tanks and academics
- $\Box$  (J) Other non-issuer stakeholders, please specify:
- □ (K) We do not engage with any of the above stakeholders for the majority of our sovereign bond engagements